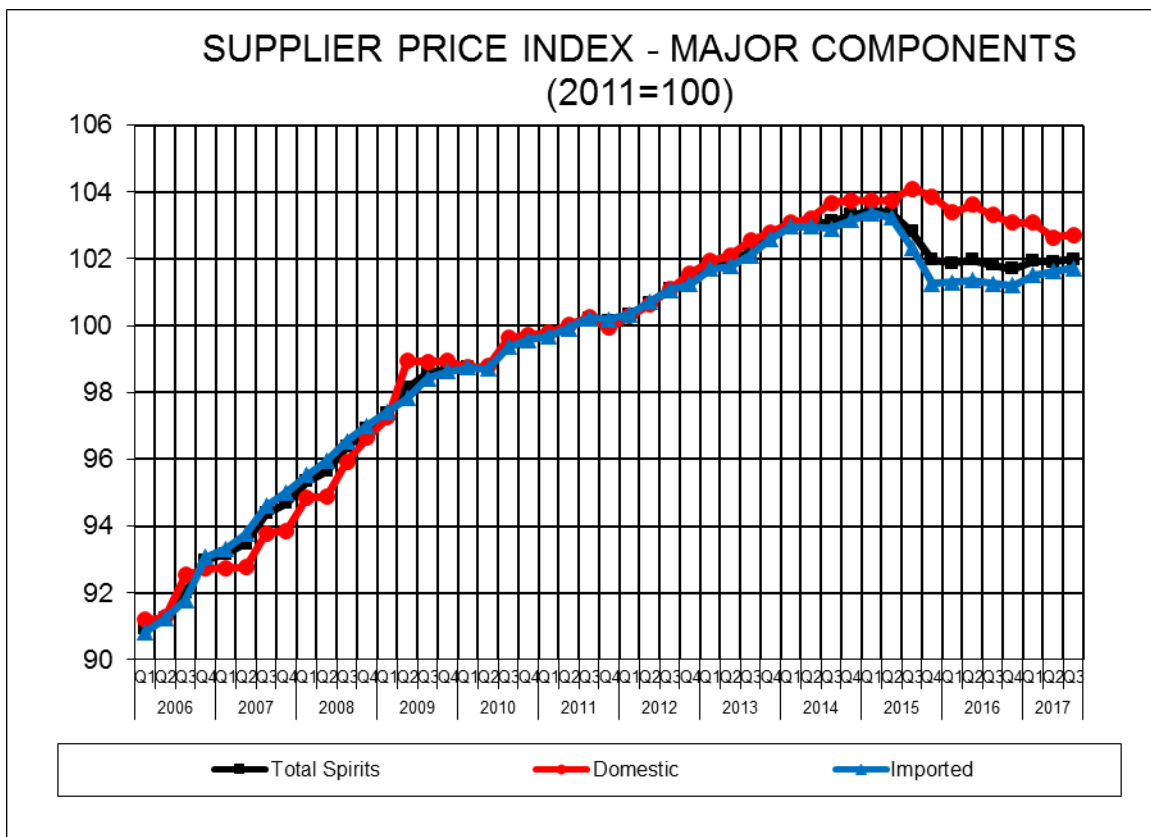


SUPPLIER PRICE INDEX

THIRD QUARTER 2017

The DISCUS Supplier Price Index for all Distilled Spirits increased 0.1% in the third quarter of 2017 from the second quarter of 2017. Malt Scotch Whiskey and Straight Domestic Whiskey showed the largest increase at 1.6% and 0.5%, respectively. Meanwhile, Rum prices declined 0.5%.

Compared with the third quarter of 2016, the SPI for the third quarter of 2017 increased 0.2%. Prices for Domestic Spirits were down 0.6% while Imported Spirits were up 0.4%. Total Whiskey increased 0.2% overall, while the Non-Whiskey index was up 0.1%. The largest increase over last year's third quarter were posted by Tequila and Irish Whiskey at 2.1% and 2.0%, respectively. Meanwhile, Domestic Vodka prices declined 1.7%.



SUPPLIER PRICE INDEX
3rd Quarter 2017
(2011=100)

PRODUCT CATEGORY	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2017 Average	2016 Average	Percentage Change 3rd Quarter Compared to:	
							2nd Quarter 2017	3rd Quarter 2016
Total Distilled Spirits	101.9	101.9	102.0		101.9	101.8	0.1%	0.2%
Total Domestic Spirits	103.1	102.6	102.7		102.8	103.3	0.1%	-0.6%
Total Imported Spirits	101.5	101.6	101.7		101.6	101.3	0.1%	0.4%
Total Whiskey	104.6	104.5	104.8		104.6	104.5	0.3%	0.2%
Domestic Whiskey	109.4	108.9	109.4		109.2	108.9	0.5%	0.1%
Bonded	108.0	108.0	108.0		108.0	107.5	0.0%	0.0%
Straight	109.6	109.0	109.6		109.4	109.1	0.5%	0.1%
Blended	107.8	107.8	107.8		107.8	107.8	0.0%	0.0%
Imported Whiskey	101.5	101.6	101.8		101.7	101.6	0.2%	0.3%
Scotch	101.7	101.8	102.1		101.9	101.8	0.4%	0.5%
U.S. Bottled	100.2	100.2	100.2		100.2	100.2	0.0%	0.0%
Foreign Bottled	99.2	99.2	99.2		99.2	99.3	0.0%	0.1%
Malt	109.6	109.6	111.4		110.2	109.4	1.6%	1.7%
Canadian	100.7	100.7	100.7		100.7	101.0	0.0%	-0.2%
U.S. Bottled	95.8	95.8	95.8		95.8	96.9	0.0%	-0.5%
Foreign Bottled	102.6	102.6	102.6		102.6	102.6	0.0%	0.0%
Irish	104.7	106.1	106.3		105.7	104.2	0.2%	2.0%
Total Non-Whiskey	100.9	100.9	100.9		100.9	100.8	0.0%	0.1%
Domestic Non-Whiskey	99.0	98.5	98.4		98.6	99.7	-0.2%	-1.0%
Imported Non-Whiskey	101.5	101.6	101.7		101.6	101.2	0.1%	0.5%
Gin	102.1	102.1	101.9		102.0	102.1	-0.2%	-0.2%
Domestic	102.6	102.6	102.6		102.6	102.6	0.0%	0.0%
Imported	101.7	101.7	101.4		101.6	101.7	-0.3%	-0.3%
Vodka	99.9	99.7	99.7		99.7	100.3	0.1%	-0.4%
Domestic	98.4	97.8	97.4		97.9	99.6	-0.3%	-1.7%
Imported	100.6	100.6	100.8		100.7	100.7	0.3%	0.2%
Rum	94.5	94.6	94.3		94.5	94.6	-0.3%	-0.2%
Brandy and Cognac	110.1	110.8	110.9		110.6	109.4	0.1%	1.2%
Domestic	98.6	98.6	98.6		98.6	98.6	0.0%	0.0%
Imported	111.4	112.2	112.3		112.0	110.6	0.1%	1.3%
Tequila	102.4	102.4	102.4		102.4	100.0	0.1%	2.1%
Cordials and Liqueurs	102.6	102.7	102.7		102.7	102.5	0.0%	0.2%
Domestic	101.2	101.2	101.3		101.2	101.4	0.1%	-0.1%
Imported	103.0	103.0	103.1		103.0	102.8	0.0%	0.2%
Cocktails	94.7	94.7	94.7		94.7	94.7	0.0%	0.0%