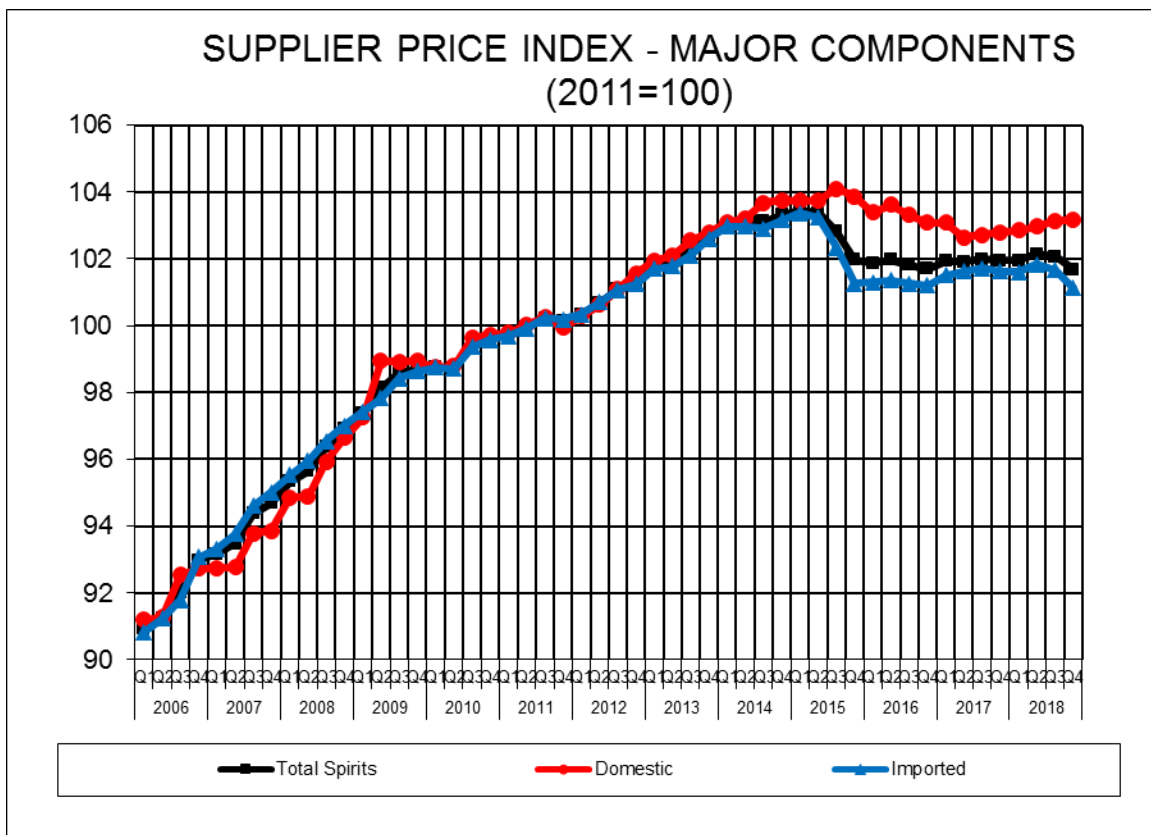


## SUPPLIER PRICE INDEX

### FOURTH QUARTER 2018

The DISCUS Supplier Price Index for all Distilled Spirits declined 0.4% in the fourth quarter of 2018 compared to the third quarter of 2018. Total Domestic Spirits prices did not change, and Total Imported Spirits prices decreased 0.5%. Imported Vodka showed the largest decline at 2.1%.

Compared with the fourth quarter of 2017, the SPI for the fourth quarter of 2018 was down 0.3%. Prices for Domestic Spirits were up 0.3% and prices for Imported Spirits were down 0.5%. Total Whiskey decreased 0.1% overall, while the Non-Whiskey index was down 0.3%. The largest increases over last year's fourth quarter were posted by Domestic Brandy and Imported Brandy and Cognac with 5.5% and 1.9%, respectively. Meanwhile, Imported Vodka prices were down 3.5%.



SUPPLIER PRICE INDEX  
4th Quarter 2018  
(2011=100)

PRODUCT CATEGORY	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2018 Average	2017 Average	Percentage Change	
							4th Quarter Compared to:	
							3rd Quarter 2018	4th Quarter 2017
Total Distilled Spirits	101.9	102.1	102.1	101.7	102.0	101.9	-0.4%	-0.3%
Total Domestic Spirits	102.9	103.0	103.1	103.2	103.0	102.8	0.0%	0.3%
Total Imported Spirits	101.6	101.8	101.7	101.1	101.6	101.6	-0.5%	-0.5%
Total Whiskey	104.5	104.4	104.6	104.7	104.5	104.7	0.0%	-0.1%
Domestic Whiskey	109.6	109.6	110.0	110.0	109.8	109.3	0.0%	0.3%
Bonded	108.0	108.0	108.0	108.0	108.0	108.0	0.0%	0.0%
Straight	109.9	109.9	110.3	110.3	110.1	109.6	0.0%	0.3%
Blended	107.8	107.8	107.8	107.8	107.8	107.8	0.0%	0.0%
Imported Whiskey	101.1	100.9	101.1	101.2	101.1	101.6	0.1%	-0.4%
Scotch	100.2	99.5	99.5	99.3	99.6	101.8	-0.1%	-2.1%
U.S. Bottled	100.2	100.2	100.2	100.2	100.2	100.2	0.0%	0.0%
Foreign Bottled	96.7	95.7	95.6	95.4	95.8	99.0	-0.2%	-2.9%
Malt	111.0	110.9	110.9	110.9	111.0	110.4	0.0%	-0.1%
Canadian	100.8	101.0	101.4	101.7	101.2	100.7	0.3%	0.9%
U.S. Bottled	96.1	96.6	96.6	97.0	96.6	95.8	0.4%	1.3%
Foreign Bottled	102.7	102.7	103.2	103.5	103.0	102.6	0.3%	0.8%
Irish	107.3	109.0	109.0	109.0	108.6	106.1	0.0%	1.7%
Total Non-Whiskey	101.0	101.3	101.1	100.6	101.0	100.9	-0.5%	-0.3%
Domestic Non-Whiskey	98.4	98.6	98.6	98.7	98.6	98.5	0.0%	0.4%
Imported Non-Whiskey	101.8	102.1	101.8	101.1	101.7	101.6	-0.7%	-0.5%
Gin	101.4	101.4	101.8	102.0	101.7	101.9	0.2%	0.6%
Domestic	102.6	102.6	103.5	104.0	103.2	102.6	0.4%	1.3%
Imported	100.7	100.7	100.8	100.8	100.7	101.4	0.1%	0.1%
Vodka	99.7	99.7	98.7	97.3	98.8	99.7	-1.4%	-2.4%
Domestic	97.2	97.2	97.1	97.1	97.2	97.7	0.0%	-0.1%
Imported	100.9	100.9	99.4	97.4	99.6	100.7	-2.1%	-3.5%
Rum	94.0	94.7	94.7	94.7	94.5	94.4	0.0%	0.6%
Brandy and Cognac	111.5	113.4	113.6	113.6	113.0	110.7	0.0%	2.2%
Domestic	100.4	104.0	104.0	104.0	103.1	98.6	0.0%	5.5%
Imported	112.7	114.5	114.7	114.7	114.1	112.1	0.0%	1.9%
Tequila	103.4	103.4	103.5	103.7	103.5	102.4	0.2%	1.2%
Cordials and Liqueurs	102.7	102.6	103.8	103.8	103.2	102.7	0.0%	1.1%
Domestic	101.4	101.4	101.5	101.5	101.5	101.3	0.0%	0.1%
Imported	103.0	103.0	104.4	104.4	103.7	103.0	0.0%	1.3%
Cocktails	95.3	95.2	95.3	95.3	95.3	94.8	0.0%	0.4%