

# DISTILLED SPIRITS - IMPORTS BY VOLUME DECEMBER 2019

## U.S. DUTIABLE IMPORTS OF DISTILLED SPIRITS (PROOF GALLONS)

Ea-19-12

### SUMMARY: IMPORTS ENTERED FOR CONSUMPTION

| CLASS           | DECEMBER   | DECEMBER   | PERCENT | JANUARY - DECEMBER |             | PERCENT |
|-----------------|------------|------------|---------|--------------------|-------------|---------|
|                 | 2019       | 2018       | CHANGE  | 2019               | 2018        | CHANGE  |
| WHISKEY - TOTAL | 4,695,783  | 4,881,273  | -3.8    | 60,177,279         | 59,168,196  | 1.7     |
| U. KINGDOM      | 1,563,551  | 1,823,488  | -14.3   | 18,497,662         | 17,758,399  | 4.2     |
| CANADA          | 2,338,095  | 2,296,273  | 1.8     | 31,476,694         | 32,544,575  | -3.3    |
| Others          | 794,137    | 761,512    | 4.3     | 10,202,923         | 8,865,222   | 15.1    |
| GIN - TOTAL     | 685,043    | 821,735    | -16.6   | 9,180,246          | 8,520,961   | 7.7     |
| U. KINGDOM      | 636,620    | 782,462    | -18.6   | 8,550,747          | 7,980,726   | 7.1     |
| Others          | 48,422     | 39,273     | 23.3    | 629,499            | 540,234     | 16.5    |
| RUM - TOTAL     | 589,336    | 540,460    | 9.0     | 6,310,093          | 7,871,883   | -19.8   |
| JAMAICA         | 64,641     | 61,990     | 4.3     | 1,061,920          | 999,210     | 6.3     |
| Others          | 524,695    | 478,470    | 9.7     | 5,248,174          | 6,872,674   | -23.6   |
| BRANDY - TOTAL  | 1,132,547  | 1,170,686  | -3.3    | 17,590,897         | 14,204,470  | 23.8    |
| FRANCE          | 960,090    | 1,050,352  | -8.6    | 16,034,102         | 13,201,239  | 21.5    |
| Others          | 172,457    | 120,334    | 43.3    | 1,556,795          | 1,003,231   | 55.2    |
| VODKA - TOTAL   | 3,130,212  | 3,362,871  | -6.9    | 40,522,884         | 40,499,162  | 0.1     |
| RUSSIA          | 103,703    | 90,978     | 14.0    | 693,229            | 766,600     | -9.6    |
| Others          | 3,026,509  | 3,271,893  | -7.5    | 39,829,655         | 39,732,562  | 0.2     |
| CORDIALS        | 1,782,358  | 1,800,153  | -1.0    | 21,480,634         | 18,097,088  | 18.7    |
| TEQUILA         | 3,398,276  | 3,103,625  | 9.5     | 42,617,075         | 38,215,818  | 11.5    |
| N.E.S.          | 1,166,780  | 1,822,966  | -36.0   | 23,042,108         | 21,591,528  | 6.7     |
| BITTERS         | 26,761     | 10,256     | 160.9   | 122,214            | 134,020     | -8.8    |
| TOTAL           | 16,607,096 | 17,514,026 | -5.2    | 221,043,430        | 208,303,127 | 6.1     |

Note: Brandy volume includes Pisco and Singani Brandy and Slivovitz Brandy over \$3.43/liter

### ENTERED FOR CONSUMPTION: DETAIL BY CLASS, CONTAINER & ORIGIN

|           | WHISKEY              |         |       |                         |         |        |                         |         |       |
|-----------|----------------------|---------|-------|-------------------------|---------|--------|-------------------------|---------|-------|
|           | DECEMBER 2019        |         |       | JANUARY - DECEMBER 2019 |         |        | JANUARY - DECEMBER 2018 |         |       |
|           | BOTTLED <sup>a</sup> | IN BULK | TOTAL | BOTTLED <sup>a</sup>    | IN BULK | TOTAL  | BOTTLED <sup>a</sup>    | IN BULK | TOTAL |
| ALGERIA   | 0                    | 0       | 0     | 0                       | 0       | 0      | 999                     | 0       | 999   |
| ARGENTINA | 0                    | 0       | 0     | 16                      | 0       | 16     | 0                       | 0       | 0     |
| ARMENIA   | 0                    | 0       | 0     | 0                       | 489     | 489    | 0                       | 0       | 0     |
| AUSTRALIA | 131                  | 0       | 131   | 11,461                  | 0       | 11,461 | 855                     | 0       | 855   |
| BARBADOS  | 0                    | 0       | 0     | 86                      | 0       | 86     | 5                       | 0       | 5     |
| BELGIUM   | 8                    | 0       | 8     | 747                     | 0       | 747    | 3,800                   | 3,152   | 6,952 |

NOTE: Because of rounding, detail may not add to total. Data reported in proof liters and converted to proof gallons by DISCUS.

SOURCE: Customs Service data prepared by the Census Bureau: Census Import CD-ROM dated December 2019.

## WHISKEY

|              | DECEMBER 2019        |                  |                  | JANUARY - DECEMBER 2019 |                   |                   | JANUARY - DECEMBER 2018 |                   |                   |
|--------------|----------------------|------------------|------------------|-------------------------|-------------------|-------------------|-------------------------|-------------------|-------------------|
|              | BOTTLED <sup>a</sup> | IN BULK          | TOTAL            | BOTTLED <sup>a</sup>    | IN BULK           | TOTAL             | BOTTLED <sup>a</sup>    | IN BULK           | TOTAL             |
| BULGARIA     | 0                    | 0                | 0                | 756                     | 0                 | 756               | 0                       | 0                 | 0                 |
| CANADA       | 911,999              | 1,426,096        | 2,338,095        | 10,892,481              | 20,584,213        | 31,476,694        | 11,935,269              | 20,609,307        | 32,544,575        |
| CHINA        | 0                    | 0                | 0                | 2,657                   | 0                 | 2,657             | 6,863                   | 0                 | 6,863             |
| CZECH REP    | 0                    | 0                | 0                | 2,336                   | 0                 | 2,336             | 53                      | 0                 | 53                |
| DENMARK      | 0                    | 0                | 0                | 1                       | 0                 | 1                 | 0                       | 0                 | 0                 |
| DOM REP      | 111                  | 0                | 111              | 4,071                   | 0                 | 4,071             | 4,996                   | 0                 | 4,996             |
| FINLAND      | 0                    | 0                | 0                | 141                     | 0                 | 141               | 340                     | 0                 | 340               |
| FRANCE       | 10,604               | 0                | 10,604           | 153,856                 | 69,099            | 222,955           | 127,959                 | 72,936            | 200,894           |
| GERMANY      | 0                    | 0                | 0                | 1,481                   | 0                 | 1,481             | 1,231                   | 0                 | 1,231             |
| GREECE       | 0                    | 0                | 0                | 7                       | 0                 | 7                 | 1,782                   | 0                 | 1,782             |
| GUATEMALA    | 0                    | 0                | 0                | 53                      | 0                 | 53                | 0                       | 0                 | 0                 |
| HONG KONG    | 0                    | 0                | 0                | 0                       | 0                 | 0                 | 3                       | 0                 | 3                 |
| INDIA        | 2,287                | 0                | 2,287            | 28,729                  | 0                 | 28,729            | 25,054                  | 1,119             | 26,173            |
| IRELAND      | 731,140              | 30,591           | 761,731          | 8,901,780               | 291,209           | 9,192,990         | 7,849,500               | 118,801           | 7,968,301         |
| ISRAEL       | 0                    | 0                | 0                | 0                       | 0                 | 0                 | 13,669                  | 0                 | 13,669            |
| ITALY        | 0                    | 0                | 0                | 0                       | 0                 | 0                 | 1,248                   | 0                 | 1,248             |
| JAPAN        | 19,032               | 0                | 19,032           | 683,965                 | 7,518             | 691,483           | 473,144                 | 1                 | 473,144           |
| MEXICO       | 0                    | 0                | 0                | 2,051                   | 0                 | 2,051             | 1,257                   | 892               | 2,148             |
| MOLDOVA      | 0                    | 0                | 0                | 1,255                   | 0                 | 1,255             | 0                       | 0                 | 0                 |
| N. ZEALAND   | 17                   | 0                | 17               | 17                      | 0                 | 17                | 0                       | 0                 | 0                 |
| NETHLD       | 77                   | 0                | 77               | 9,402                   | 0                 | 9,402             | 100,532                 | 0                 | 100,532           |
| POLAND       | 0                    | 0                | 0                | 1,581                   | 0                 | 1,581             | 0                       | 0                 | 0                 |
| S. AFRICA    | 0                    | 0                | 0                | 3,148                   | 0                 | 3,148             | 0                       | 0                 | 0                 |
| SPAIN        | 0                    | 137              | 137              | 8,833                   | 642               | 9,475             | 16,709                  | 666               | 17,375            |
| SWEDEN       | 0                    | 0                | 0                | 7,130                   | 0                 | 7,130             | 963                     | 0                 | 963               |
| TAIWAN       | 0                    | 0                | 0                | 8,093                   | 0                 | 8,093             | 36,190                  | 0                 | 36,190            |
| U. KINGDOM   | 1,172,264            | 391,287          | 1,563,551        | 15,208,800              | 3,288,862         | 18,497,662        | 13,511,616              | 4,246,783         | 17,758,399        |
| UKRAINE      | 0                    | 0                | 0                | 311                     | 0                 | 311               | 507                     | 0                 | 507               |
| <b>Total</b> | <b>2,847,671</b>     | <b>1,848,112</b> | <b>4,695,783</b> | <b>35,935,246</b>       | <b>24,242,032</b> | <b>60,177,279</b> | <b>34,114,540</b>       | <b>25,053,656</b> | <b>59,168,196</b> |

## GIN

|           | DECEMBER 2019        |         |       | JANUARY - DECEMBER 2019 |         |         | JANUARY - DECEMBER 2018 |         |         |
|-----------|----------------------|---------|-------|-------------------------|---------|---------|-------------------------|---------|---------|
|           | BOTTLED <sup>a</sup> | IN BULK | TOTAL | BOTTLED <sup>a</sup>    | IN BULK | TOTAL   | BOTTLED <sup>a</sup>    | IN BULK | TOTAL   |
| ARGENTINA | 0                    | 0       | 0     | 1,213                   | 0       | 1,213   | 2,425                   | 0       | 2,425   |
| AUSTRALIA | 0                    | 0       | 0     | 2,653                   | 0       | 2,653   | 1,544                   | 0       | 1,544   |
| AUSTRIA   | 970                  | 0       | 970   | 10,582                  | 142     | 10,725  | 9,584                   | 710     | 10,295  |
| BELARUS   | 0                    | 0       | 0     | 712                     | 0       | 712     | 0                       | 0       | 0       |
| BELGIUM   | 0                    | 0       | 0     | 840                     | 10      | 849     | 215                     | 0       | 215     |
| BRAZIL    | 3,102                | 0       | 3,102 | 18,960                  | 0       | 18,960  | 0                       | 0       | 0       |
| CANADA    | 4,289                | 0       | 4,289 | 35,481                  | 125,789 | 161,270 | 27,575                  | 142,570 | 170,145 |
| CHINA     | 0                    | 0       | 0     | 0                       | 0       | 0       | 3,081                   | 0       | 3,081   |
| COLOMBIA  | 0                    | 0       | 0     | 0                       | 0       | 0       | 168                     | 0       | 168     |

## GIN

|              | DECEMBER 2019  |              |                | JANUARY - DECEMBER 2019 |                |                  | JANUARY - DECEMBER 2018 |                |                  |
|--------------|----------------|--------------|----------------|-------------------------|----------------|------------------|-------------------------|----------------|------------------|
|              | BOTTLED\       | IN BULK      | TOTAL          | BOTTLED\                | IN BULK        | TOTAL            | BOTTLED\                | IN BULK        | TOTAL            |
| ESTONIA      | 0              | 0            | 0              | 0                       | 0              | 0                | 258                     | 0              | 258              |
| FINLAND      | 0              | 0            | 0              | 1,501                   | 0              | 1,501            | 943                     | 0              | 943              |
| FRANCE       | 9,534          | 0            | 9,534          | 115,585                 | 189            | 115,774          | 95,027                  | 388            | 95,414           |
| GERMANY      | 5,325          | 0            | 5,325          | 52,439                  | 0              | 52,439           | 29,550                  | 0              | 29,550           |
| GREECE       | 0              | 0            | 0              | 261                     | 0              | 261              | 0                       | 0              | 0                |
| ICELAND      | 2,235          | 0            | 2,235          | 4,190                   | 0              | 4,190            | 3,290                   | 0              | 3,290            |
| INDIA        | 0              | 0            | 0              | 102                     | 2,019          | 2,121            | 644                     | 0              | 644              |
| IRELAND      | 5,798          | 0            | 5,798          | 52,204                  | 0              | 52,204           | 32,387                  | 0              | 32,387           |
| ITALY        | 3,621          | 0            | 3,621          | 38,853                  | 253            | 39,105           | 45,381                  | 49             | 45,429           |
| JAPAN        | 0              | 0            | 0              | 12,149                  | 0              | 12,149           | 5,980                   | 0              | 5,980            |
| LEBANON      | 0              | 0            | 0              | 145                     | 0              | 145              | 0                       | 0              | 0                |
| MEXICO       | 0              | 0            | 0              | 3,195                   | 0              | 3,195            | 706                     | 0              | 706              |
| N. ZEALAND   | 1,354          | 0            | 1,354          | 4,182                   | 0              | 4,182            | 3,057                   | 0              | 3,057            |
| NETHLD       | 2,962          | 0            | 2,962          | 76,327                  | 0              | 76,327           | 88,097                  | 8,132          | 96,230           |
| NORWAY       | 0              | 0            | 0              | 4,190                   | 0              | 4,190            | 1,010                   | 0              | 1,010            |
| PERU         | 0              | 0            | 0              | 32                      | 0              | 32               | 0                       | 0              | 0                |
| PHILIPPINES  | 0              | 0            | 0              | 7,384                   | 0              | 7,384            | 1,824                   | 0              | 1,824            |
| PORTUGAL     | 0              | 0            | 0              | 247                     | 211            | 459              | 130                     | 0              | 130              |
| ROMANIA      | 0              | 0            | 0              | 1,586                   | 0              | 1,586            | 0                       | 0              | 0                |
| RUSSIA       | 406            | 0            | 406            | 406                     | 0              | 406              | 0                       | 0              | 0                |
| S. AFRICA    | 118            | 0            | 118            | 1,390                   | 0              | 1,390            | 1,581                   | 0              | 1,581            |
| SERBIA       | 156            | 0            | 156            | 333                     | 0              | 333              | 0                       | 0              | 0                |
| SLOVAKIA     | 0              | 0            | 0              | 81                      | 0              | 81               | 81                      | 0              | 81               |
| SPAIN        | 7,278          | 0            | 7,278          | 44,433                  | 7,340          | 51,773           | 24,251                  | 7,571          | 31,822           |
| SWEDEN       | 1,274          | 0            | 1,274          | 1,889                   | 0              | 1,889            | 756                     | 0              | 756              |
| SWITZLD      | 0              | 0            | 0              | 0                       | 0              | 0                | 1,271                   | 0              | 1,271            |
| U. KINGDOM   | 628,093        | 8,527        | 636,620        | 8,244,731               | 306,015        | 8,550,747        | 7,751,505               | 229,221        | 7,980,726        |
| <b>Total</b> | <b>676,515</b> | <b>8,527</b> | <b>685,043</b> | <b>8,738,278</b>        | <b>441,968</b> | <b>9,180,246</b> | <b>8,132,320</b>        | <b>388,641</b> | <b>8,520,961</b> |

## RUM

|            | DECEMBER 2019 |         |        | JANUARY - DECEMBER 2019 |           |           | JANUARY - DECEMBER 2018 |           |           |
|------------|---------------|---------|--------|-------------------------|-----------|-----------|-------------------------|-----------|-----------|
|            | BOTTLED\      | IN BULK | TOTAL  | BOTTLED\                | IN BULK   | TOTAL     | BOTTLED\                | IN BULK   | TOTAL     |
| ANGUILLA   | 1,738         | 0       | 1,738  | 22,094                  | 0         | 22,094    | 29,622                  | 0         | 29,622    |
| ANTIGUA    | 0             | 2,592   | 2,592  | 2,000                   | 2,592     | 4,592     | 0                       | 0         | 0         |
| ARGENTINA  | 0             | 0       | 0      | 285                     | 0         | 285       | 0                       | 0         | 0         |
| AUSTRIA    | 1,346         | 0       | 1,346  | 7,289                   | 0         | 7,289     | 1,473                   | 0         | 1,473     |
| BAHAMAS    | 0             | 0       | 0      | 332                     | 0         | 332       | 0                       | 0         | 0         |
| BARBADOS   | 40,843        | 21,445  | 62,289 | 404,895                 | 1,015,728 | 1,420,623 | 393,268                 | 1,782,296 | 2,175,564 |
| BELGIUM    | 0             | 0       | 0      | 0                       | 3,698     | 3,698     | 0                       | 1,126     | 1,126     |
| BELIZE     | 1,334         | 0       | 1,334  | 3,570                   | 32        | 3,602     | 2,483                   | 11        | 2,494     |
| BERMUDA    | 55            | 32,772  | 32,827 | 55                      | 292,239   | 292,294   | 391                     | 292,195   | 292,585   |
| BR VRGN IS | 0             | 0       | 0      | 0                       | 0         | 0         | 39                      | 0         | 39        |

## RUM

|              | DECEMBER 2019        |         |         | JANUARY - DECEMBER 2019 |         |           | JANUARY - DECEMBER 2018 |         |         |
|--------------|----------------------|---------|---------|-------------------------|---------|-----------|-------------------------|---------|---------|
|              | BOTTLED <sup>a</sup> | IN BULK | TOTAL   | BOTTLED <sup>a</sup>    | IN BULK | TOTAL     | BOTTLED <sup>a</sup>    | IN BULK | TOTAL   |
| BRAZIL       | 26,398               | 1,691   | 28,089  | 150,839                 | 39,383  | 190,222   | 135,915                 | 8,623   | 144,538 |
| CANADA       | 0                    | 0       | 0       | 320                     | 18,429  | 18,749    | 767                     | 33,797  | 34,564  |
| CAPE VERDE   | 2,476                | 0       | 2,476   | 6,522                   | 616     | 7,138     | 6,928                   | 0       | 6,928   |
| CAYMAN IS    | 0                    | 0       | 0       | 114                     | 0       | 114       | 114                     | 0       | 114     |
| COLOMBIA     | 45,506               | 0       | 45,506  | 176,866                 | 909     | 177,774   | 136,131                 | 1,300   | 137,431 |
| COSTA RICA   | 1,548                | 0       | 1,548   | 9,602                   | 0       | 9,602     | 10,419                  | 0       | 10,419  |
| CURACAO      | 0                    | 0       | 0       | 4,619                   | 0       | 4,619     | 6,252                   | 0       | 6,252   |
| CZECH REP    | 0                    | 0       | 0       | 0                       | 0       | 0         | 1,098                   | 0       | 1,098   |
| DOM REP      | 63,477               | 69,538  | 133,015 | 368,100                 | 527,411 | 895,511   | 338,999                 | 537,406 | 876,405 |
| ECUADOR      | 1,772                | 0       | 1,772   | 13,768                  | 0       | 13,768    | 23,064                  | 0       | 23,064  |
| EL SLVADR    | 2,663                | 0       | 2,663   | 4,836                   | 0       | 4,836     | 4,892                   | 0       | 4,892   |
| ESTONIA      | 0                    | 0       | 0       | 776                     | 0       | 776       | 0                       | 0       | 0       |
| FIJI         | 0                    | 0       | 0       | 53                      | 0       | 53        | 4,426                   | 0       | 4,426   |
| FR GUIANA    | 0                    | 0       | 0       | 28                      | 0       | 28        | 0                       | 0       | 0       |
| FRANCE       | 13,057               | 0       | 13,057  | 205,169                 | 6,468   | 211,637   | 152,412                 | 5,112   | 157,524 |
| GERMANY      | 430                  | 304     | 734     | 2,505                   | 2,637   | 5,142     | 2,417                   | 1,628   | 4,045   |
| GRENADA      | 0                    | 0       | 0       | 0                       | 0       | 0         | 38                      | 0       | 38      |
| GUADELOUPE   | 0                    | 0       | 0       | 0                       | 0       | 0         | 242                     | 0       | 242     |
| GUATEMALA    | 13,767               | 0       | 13,767  | 114,686                 | 274,032 | 388,718   | 91,507                  | 343,883 | 435,390 |
| GUYANA       | 14,482               | 0       | 14,482  | 116,330                 | 18,794  | 135,124   | 151,956                 | 537,995 | 689,951 |
| HAITI        | 18,729               | 0       | 18,729  | 86,403                  | 970     | 87,373    | 64,661                  | 0       | 64,661  |
| INDIA        | 2,092                | 0       | 2,092   | 14,922                  | 0       | 14,922    | 13,951                  | 0       | 13,951  |
| INDONESIA    | 0                    | 0       | 0       | 33                      | 0       | 33        | 0                       | 338     | 338     |
| ITALY        | 0                    | 0       | 0       | 78                      | 0       | 78        | 362                     | 0       | 362     |
| JAMAICA      | 53,949               | 10,692  | 64,641  | 569,110                 | 492,809 | 1,061,920 | 564,536                 | 434,674 | 999,210 |
| JAPAN        | 0                    | 0       | 0       | 0                       | 0       | 0         | 1,055                   | 0       | 1,055   |
| MARTINQ      | 1,740                | 0       | 1,740   | 32,101                  | 0       | 32,101    | 23,810                  | 0       | 23,810  |
| MAURITANIA   | 0                    | 0       | 0       | 28                      | 0       | 28        | 0                       | 0       | 0       |
| MAURITIUS    | 63                   | 0       | 63      | 1,795                   | 0       | 1,795     | 3,204                   | 0       | 3,204   |
| MEXICO       | 10,932               | 244     | 11,176  | 53,034                  | 11,475  | 64,510    | 708,449                 | 11,836  | 720,285 |
| N. GUINEA    | 0                    | 0       | 0       | 0                       | 0       | 0         | 0                       | 8,022   | 8,022   |
| NEPAL        | 0                    | 0       | 0       | 30                      | 0       | 30        | 0                       | 0       | 0       |
| NETHLDS      | 726                  | 5,548   | 6,274   | 15,389                  | 94,869  | 110,258   | 9,295                   | 97,151  | 106,446 |
| NICARAGUA    | 18,178               | 0       | 18,178  | 317,154                 | 5,854   | 323,008   | 295,875                 | 7,168   | 303,043 |
| PANAMA       | 11,549               | 0       | 11,549  | 83,857                  | 6,503   | 90,360    | 61,416                  | 19,500  | 80,916  |
| PARAGUAY     | 0                    | 0       | 0       | 109                     | 0       | 109       | 0                       | 0       | 0       |
| PERU         | 0                    | 0       | 0       | 2,835                   | 0       | 2,835     | 2,354                   | 0       | 2,354   |
| PHILIPPINES  | 1,657                | 0       | 1,657   | 20,907                  | 0       | 20,907    | 10,064                  | 0       | 10,064  |
| PORTUGAL     | 0                    | 0       | 0       | 293                     | 0       | 293       | 0                       | 0       | 0       |
| S. AFRICA    | 0                    | 0       | 0       | 0                       | 0       | 0         | 82                      | 0       | 82      |
| SEYCHELLES   | 0                    | 0       | 0       | 28                      | 0       | 28        | 0                       | 0       | 0       |
| SINT MAARTEN | 224                  | 0       | 224     | 2,039                   | 0       | 2,039     | 825                     | 0       | 825     |

## RUM

|                | DECEMBER 2019        |                |                | JANUARY - DECEMBER 2019 |                  |                  | JANUARY - DECEMBER 2018 |                  |                  |
|----------------|----------------------|----------------|----------------|-------------------------|------------------|------------------|-------------------------|------------------|------------------|
|                | BOTTLED <sup>a</sup> | IN BULK        | TOTAL          | BOTTLED <sup>a</sup>    | IN BULK          | TOTAL            | BOTTLED <sup>a</sup>    | IN BULK          | TOTAL            |
| SLOVENIA       | 0                    | 0              | 0              | 0                       | 0                | 0                | 0                       | 198              | 198              |
| SPAIN          | 1,672                | 0              | 1,672          | 10,957                  | 0                | 10,957           | 19,532                  | 0                | 19,532           |
| ST KTS & NEVIS | 0                    | 0              | 0              | 12,383                  | 0                | 12,383           | 16,282                  | 0                | 16,282           |
| ST VINCENT     | 933                  | 0              | 933            | 2,379                   | 0                | 2,379            | 964                     | 0                | 964              |
| ST. LUCIA      | 0                    | 0              | 0              | 41,217                  | 0                | 41,217           | 24,169                  | 0                | 24,169           |
| SURINAM        | 1,221                | 0              | 1,221          | 18,854                  | 0                | 18,854           | 1,207                   | 0                | 1,207            |
| SWITZLD        | 0                    | 0              | 0              | 0                       | 0                | 0                | 0                       | 20               | 20               |
| THAILAND       | 0                    | 0              | 0              | 1,498                   | 0                | 1,498            | 0                       | 0                | 0                |
| TRINIDAD       | 20,086               | 0              | 20,086         | 115,669                 | 36,927           | 152,596          | 59,044                  | 32,567           | 91,611           |
| U. KINGDOM     | 4,262                | 32,662         | 36,924         | 73,507                  | 161,100          | 234,607          | 38,610                  | 168,455          | 207,065          |
| VENEZUELA      | 24,470               | 8,474          | 32,944         | 139,245                 | 65,112           | 204,357          | 113,313                 | 18,671           | 131,984          |
| <b>Total</b>   | <b>403,375</b>       | <b>185,961</b> | <b>589,336</b> | <b>3,231,505</b>        | <b>3,078,589</b> | <b>6,310,093</b> | <b>3,527,913</b>        | <b>4,343,971</b> | <b>7,871,883</b> |

BRANDY <sup>b</sup>

|           | DECEMBER 2019        |         |         | JANUARY - DECEMBER 2019 |         |            | JANUARY - DECEMBER 2018 |         |            |
|-----------|----------------------|---------|---------|-------------------------|---------|------------|-------------------------|---------|------------|
|           | BOTTLED <sup>a</sup> | IN BULK | TOTAL   | BOTTLED <sup>a</sup>    | IN BULK | TOTAL      | BOTTLED <sup>a</sup>    | IN BULK | TOTAL      |
| ALBANIA   | 0                    | 0       | 0       | 0                       | 0       | 0          | 1,540                   | 0       | 1,540      |
| ARMENIA   | 9,899                | 0       | 9,899   | 49,682                  | 0       | 49,682     | 40,925                  | 0       | 40,925     |
| AUSTRIA   | 171                  | 0       | 171     | 3,939                   | 0       | 3,939      | 3,033                   | 0       | 3,033      |
| BELGIUM   | 9,312                | 0       | 9,312   | 61,730                  | 0       | 61,730     | 22,841                  | 16      | 22,857     |
| BOLIVIA   | 0                    | 0       | 0       | 4,355                   | 0       | 4,355      | 1,831                   | 0       | 1,831      |
| BOSNIA    | 0                    | 0       | 0       | 2,983                   | 0       | 2,983      | 3,463                   | 0       | 3,463      |
| BRAZIL    | 1,116                | 0       | 1,116   | 2,511                   | 0       | 2,511      | 0                       | 0       | 0          |
| BULGARIA  | 1,906                | 0       | 1,906   | 9,209                   | 0       | 9,209      | 12,817                  | 0       | 12,817     |
| CANADA    | 4,976                | 0       | 4,976   | 68,614                  | 0       | 68,614     | 36,515                  | 0       | 36,515     |
| CHILE     | 7,570                | 0       | 7,570   | 24,242                  | 0       | 24,242     | 15,050                  | 0       | 15,050     |
| CHINA     | 1,323                | 0       | 1,323   | 20,517                  | 0       | 20,517     | 5,737                   | 0       | 5,737      |
| CROATIA   | 0                    | 0       | 0       | 3,626                   | 0       | 3,626      | 7,376                   | 0       | 7,376      |
| CYPRUS    | 103                  | 0       | 103     | 103                     | 0       | 103        | 378                     | 0       | 378        |
| CZECH REP | 11,754               | 0       | 11,754  | 37,589                  | 0       | 37,589     | 38,397                  | 0       | 38,397     |
| DOM REP   | 0                    | 0       | 0       | 0                       | 0       | 0          | 2,038                   | 0       | 2,038      |
| FINLAND   | 0                    | 0       | 0       | 0                       | 0       | 0          | 2,891                   | 0       | 2,891      |
| FRANCE    | 933,490              | 26,600  | 960,090 | 15,371,078              | 662,881 | 16,033,959 | 12,749,713              | 449,232 | 13,198,945 |
| GEORGIA   | 637                  | 0       | 637     | 1,818                   | 0       | 1,818      | 2,591                   | 0       | 2,591      |
| GERMANY   | 709                  | 0       | 709     | 16,784                  | 21      | 16,805     | 17,756                  | 1,239   | 18,994     |
| GREECE    | 2,916                | 0       | 2,916   | 19,250                  | 0       | 19,250     | 35,499                  | 0       | 35,499     |
| HUNGARY   | 0                    | 0       | 0       | 0                       | 0       | 0          | 741                     | 0       | 741        |
| IRELAND   | 0                    | 0       | 0       | 0                       | 0       | 0          | 437                     | 0       | 437        |
| ISRAEL    | 0                    | 0       | 0       | 3,477                   | 0       | 3,477      | 1,643                   | 0       | 1,643      |
| ITALY     | 2,641                | 15,077  | 17,718  | 48,174                  | 88,439  | 136,613    | 33,964                  | 67,653  | 101,617    |
| JAMAICA   | 0                    | 0       | 0       | 404                     | 0       | 404        | 2,804                   | 0       | 2,804      |
| JAPAN     | 0                    | 0       | 0       | 2                       | 0       | 2          | 0                       | 0       | 0          |

## BRANDY lb

|              | DECEMBER 2019    |               |                  | JANUARY - DECEMBER 2019 |                  |                   | JANUARY - DECEMBER 2018 |                |                   |
|--------------|------------------|---------------|------------------|-------------------------|------------------|-------------------|-------------------------|----------------|-------------------|
|              | BOTTLED\la       | IN BULK       | TOTAL            | BOTTLED\la              | IN BULK          | TOTAL             | BOTTLED\la              | IN BULK        | TOTAL             |
| KOREA, S.    | 0                | 0             | 0                | 0                       | 0                | 0                 | 146                     | 0              | 146               |
| KOSOVO       | 279              | 0             | 279              | 381                     | 0                | 381               | 469                     | 0              | 469               |
| LATVIA       | 0                | 0             | 0                | 616                     | 0                | 616               | 0                       | 0              | 0                 |
| LEBANON      | 6,928            | 0             | 6,928            | 18,389                  | 0                | 18,389            | 7,766                   | 0              | 7,766             |
| MACEDONIA    | 666              | 0             | 666              | 3,244                   | 0                | 3,244             | 4,634                   | 0              | 4,634             |
| MARTINQ      | 0                | 0             | 0                | 0                       | 0                | 0                 | 195                     | 0              | 195               |
| MAURITIUS    | 0                | 0             | 0                | 55                      | 0                | 55                | 411                     | 0              | 411               |
| MEXICO       | 3,899            | 0             | 3,899            | 103,075                 | 0                | 103,075           | 50,390                  | 291            | 50,680            |
| MOLDOVA      | 3,051            | 0             | 3,051            | 7,409                   | 0                | 7,409             | 5,590                   | 0              | 5,590             |
| MONTENEGRO   | 561              | 0             | 561              | 5,929                   | 0                | 5,929             | 7,103                   | 0              | 7,103             |
| N. ZEALAND   | 0                | 0             | 0                | 0                       | 0                | 0                 | 456                     | 0              | 456               |
| NETHLD       | 0                | 0             | 0                | 1,603                   | 6,717            | 8,321             | 2,365                   | 25,473         | 27,839            |
| PERU         | 144              | 0             | 144              | 7,515                   | 1,070            | 8,585             | 22,776                  | 0              | 22,776            |
| PHILIPPINES  | 0                | 0             | 0                | 0                       | 24,551           | 24,551            | 1,688                   | 7,903          | 9,591             |
| POLAND       | 0                | 0             | 0                | 1,976                   | 0                | 1,976             | 0                       | 0              | 0                 |
| PORTUGAL     | 5,462            | 0             | 5,462            | 35,465                  | 93               | 35,558            | 34,223                  | 1,346          | 35,570            |
| ROMANIA      | 0                | 0             | 0                | 117                     | 0                | 117               | 330                     | 0              | 330               |
| RUSSIA       | 0                | 0             | 0                | 1,367                   | 0                | 1,367             | 0                       | 0              | 0                 |
| S. AFRICA    | 0                | 0             | 0                | 1,451                   | 0                | 1,451             | 1,100                   | 245            | 1,345             |
| SERBIA       | 963              | 0             | 963              | 23,612                  | 3,302            | 26,915            | 19,428                  | 1,160          | 20,587            |
| SLOVENIA     | 0                | 0             | 0                | 446                     | 0                | 446               | 456                     | 0              | 456               |
| SPAIN        | 23,658           | 38,985        | 62,644           | 105,376                 | 577,169          | 682,545           | 91,723                  | 185,095        | 276,818           |
| SWITZLD      | 0                | 0             | 0                | 465                     | 0                | 465               | 233                     | 0              | 233               |
| TURKEY       | 958              | 0             | 958              | 4,887                   | 0                | 4,887             | 3,660                   | 0              | 3,660             |
| U. KINGDOM   | 561              | 0             | 561              | 28,171                  | 0                | 28,171            | 66,271                  | 990            | 67,261            |
| UKRAINE      | 888              | 0             | 888              | 12,976                  | 0                | 12,976            | 6,916                   | 186            | 7,102             |
| <b>Total</b> | <b>1,036,542</b> | <b>80,662</b> | <b>1,117,204</b> | <b>16,114,614</b>       | <b>1,364,243</b> | <b>17,478,857</b> | <b>13,368,312</b>       | <b>740,830</b> | <b>14,109,142</b> |

## PISCO &amp; SINGANI AND SLIVOVITZ BRANDY OVER 3.43/LITER

|          | DECEMBER 2019 |  | JANUARY - DECEMBER 2019 |  | JANUARY - DECEMBER 2018 |  |
|----------|---------------|--|-------------------------|--|-------------------------|--|
|          | TOTAL         |  | TOTAL                   |  | TOTAL                   |  |
|          | 0             |  | 15                      |  | 67                      |  |
| ARMENIA  | 0             |  | 0                       |  | 297                     |  |
| BOLIVIA  | 0             |  | 477                     |  | 1,740                   |  |
| BOSNIA   | 0             |  | 3,155                   |  | 6,082                   |  |
| CHILE    | 133           |  | 4,242                   |  | 3,191                   |  |
| COLOMBIA | 0             |  | 0                       |  | 2,425                   |  |
| CROATIA  | 571           |  | 8,864                   |  | 7,814                   |  |
| DOM REP  | 0             |  | 0                       |  | 187                     |  |
| FRANCE   | 0             |  | 143                     |  | 2,294                   |  |
| HUNGARY  | 0             |  | 1,712                   |  | 2,549                   |  |
| ITALY    | 0             |  | 852                     |  | 53                      |  |

## PISCO &amp; SINGANI AND SLIVOVITZ BRANDY OVER 3.43/LITER

|              | DECEMBER 2019 |  | JANUARY - DECEMBER 2019 |  | JANUARY - DECEMBER 2018 |  |
|--------------|---------------|--|-------------------------|--|-------------------------|--|
|              | TOTAL         |  | TOTAL                   |  | TOTAL                   |  |
| JAPAN        | 0             |  | 299                     |  | 818                     |  |
| PERU         | 14,639        |  | 76,857                  |  | 48,808                  |  |
| POLAND       | 0             |  | 0                       |  | 799                     |  |
| ROMANIA      | 0             |  | 100                     |  | 0                       |  |
| SERBIA       | 0             |  | 13,821                  |  | 17,367                  |  |
| SLOVENIA     | 0             |  | 254                     |  | 0                       |  |
| SPAIN        | 0             |  | 1,265                   |  | 903                     |  |
| <b>Total</b> | <b>15,343</b> |  | <b>112,055</b>          |  | <b>95,395</b>           |  |

## VODKA

|           | DECEMBER 2019        |         |         | JANUARY - DECEMBER 2019 |           |           | JANUARY - DECEMBER 2018 |           |           |
|-----------|----------------------|---------|---------|-------------------------|-----------|-----------|-------------------------|-----------|-----------|
|           | BOTTLED <sup>a</sup> | IN BULK | TOTAL   | BOTTLED <sup>a</sup>    | IN BULK   | TOTAL     | BOTTLED <sup>a</sup>    | IN BULK   | TOTAL     |
| ARMENIA   | 0                    | 0       | 0       | 2,862                   | 0         | 2,862     | 1,541                   | 0         | 1,541     |
| AUSTRALIA | 365                  | 0       | 365     | 7,503                   | 0         | 7,503     | 0                       | 76        | 76        |
| AUSTRIA   | 20,706               | 0       | 20,706  | 376,517                 | 83        | 376,600   | 353,287                 | 122       | 353,408   |
| BAHAMAS   | 0                    | 0       | 0       | 10                      | 0         | 10        | 0                       | 0         | 0         |
| BELARUS   | 11,169               | 0       | 11,169  | 63,642                  | 0         | 63,642    | 22,259                  | 0         | 22,259    |
| BELGIUM   | 9,284                | 0       | 9,284   | 43,993                  | 0         | 43,993    | 18,593                  | 0         | 18,593    |
| BRAZIL    | 1,548                | 0       | 1,548   | 3,801                   | 0         | 3,801     | 1,290                   | 0         | 1,290     |
| BULGARIA  | 0                    | 0       | 0       | 2,216                   | 0         | 2,216     | 3,401                   | 0         | 3,401     |
| CANADA    | 11,439               | 0       | 11,439  | 227,167                 | 72,002    | 299,169   | 317,936                 | 94,880    | 412,816   |
| CHINA     | 2,082                | 0       | 2,082   | 18,260                  | 0         | 18,260    | 25,292                  | 0         | 25,292    |
| CROATIA   | 0                    | 0       | 0       | 512                     | 0         | 512       | 931                     | 0         | 931       |
| CYPRUS    | 0                    | 0       | 0       | 23,940                  | 0         | 23,940    | 4,394                   | 0         | 4,394     |
| CZECH REP | 571                  | 0       | 571     | 4,006                   | 0         | 4,006     | 143                     | 0         | 143       |
| DENMARK   | 0                    | 0       | 0       | 1,460                   | 0         | 1,460     | 0                       | 0         | 0         |
| DOM REP   | 0                    | 3,094   | 3,094   | 0                       | 21,656    | 21,656    | 24,173                  | 0         | 24,173    |
| DOMINICA  | 0                    | 0       | 0       | 0                       | 0         | 0         | 2,289                   | 0         | 2,289     |
| EL SLVADR | 0                    | 0       | 0       | 0                       | 0         | 0         | 2,028                   | 0         | 2,028     |
| ESTONIA   | 2,100                | 0       | 2,100   | 8,830                   | 0         | 8,830     | 10,335                  | 0         | 10,335    |
| FINLAND   | 30,526               | 0       | 30,526  | 518,460                 | 0         | 518,460   | 468,032                 | 0         | 468,032   |
| FRANCE    | 504,515              | 0       | 504,515 | 7,057,382               | 2,773,798 | 9,831,180 | 7,564,539               | 2,429,627 | 9,994,166 |
| GEORGIA   | 0                    | 0       | 0       | 428                     | 0         | 428       | 0                       | 0         | 0         |
| GERMANY   | 1,920                | 0       | 1,920   | 18,204                  | 0         | 18,204    | 13,906                  | 0         | 13,906    |
| GREECE    | 0                    | 0       | 0       | 0                       | 453       | 453       | 0                       | 0         | 0         |
| ICELAND   | 14,506               | 0       | 14,506  | 263,232                 | 0         | 263,232   | 241,461                 | 0         | 241,461   |
| INDIA     | 17,916               | 0       | 17,916  | 20,555                  | 0         | 20,555    | 5,955                   | 0         | 5,955     |
| IRELAND   | 455                  | 0       | 455     | 10,171                  | 7,051     | 17,222    | 10,797                  | 52,531    | 63,328    |
| ISRAEL    | 228                  | 0       | 228     | 342                     | 0         | 342       | 0                       | 0         | 0         |
| ITALY     | 10,314               | 0       | 10,314  | 99,920                  | 28,355    | 128,275   | 39,909                  | 21,184    | 61,093    |
| JAPAN     | 1,925                | 0       | 1,925   | 24,622                  | 1,508     | 26,131    | 1,988                   | 3,014     | 5,002     |
| KAZAKHSTN | 0                    | 0       | 0       | 1,521                   | 0         | 1,521     | 624                     | 0         | 624       |

## VODKA

|              | DECEMBER 2019    |                |                  | JANUARY - DECEMBER 2019 |                   |                   | JANUARY - DECEMBER 2018 |                   |                   |
|--------------|------------------|----------------|------------------|-------------------------|-------------------|-------------------|-------------------------|-------------------|-------------------|
|              | BOTTLED\         | IN BULK        | TOTAL            | BOTTLED\                | IN BULK           | TOTAL             | BOTTLED\                | IN BULK           | TOTAL             |
| LATVIA       | 170,325          | 0              | 170,325          | 2,580,662               | 98,415            | 2,679,076         | 2,486,183               | 213,383           | 2,699,565         |
| LITHUANIA    | 21,615           | 0              | 21,615           | 35,250                  | 0                 | 35,250            | 17,422                  | 0                 | 17,422            |
| MAURITIUS    | 0                | 0              | 0                | 152                     | 0                 | 152               | 0                       | 0                 | 0                 |
| MEXICO       | 2,856            | 0              | 2,856            | 20,115                  | 81                | 20,196            | 1,567                   | 0                 | 1,567             |
| MOLDOVA      | 29,114           | 0              | 29,114           | 416,289                 | 0                 | 416,289           | 466,763                 | 0                 | 466,763           |
| MONGOLIA     | 0                | 0              | 0                | 1,919                   | 0                 | 1,919             | 0                       | 0                 | 0                 |
| N. ZEALAND   | 7,427            | 0              | 7,427            | 43,606                  | 0                 | 43,606            | 11,322                  | 0                 | 11,322            |
| NETHLDS      | 398,463          | 0              | 398,463          | 4,923,718               | 11,905            | 4,935,623         | 5,010,054               | 9,258             | 5,019,312         |
| PHILIPPINES  | 0                | 0              | 0                | 153                     | 0                 | 153               | 685                     | 0                 | 685               |
| POLAND       | 258,796          | 0              | 258,796          | 2,708,610               | 5,567             | 2,714,177         | 2,814,742               | 18,068            | 2,832,810         |
| ROMANIA      | 0                | 0              | 0                | 9,034                   | 0                 | 9,034             | 887                     | 0                 | 887               |
| RUSSIA       | 103,703          | 0              | 103,703          | 693,229                 | 0                 | 693,229           | 766,600                 | 0                 | 766,600           |
| S. AFRICA    | 0                | 0              | 0                | 4,652                   | 0                 | 4,652             | 410                     | 0                 | 410               |
| SERBIA       | 0                | 0              | 0                | 650                     | 0                 | 650               | 186                     | 0                 | 186               |
| SLOVAKIA     | 1,280            | 0              | 1,280            | 10,356                  | 34,117            | 44,473            | 14,329                  | 0                 | 14,329            |
| SPAIN        | 92               | 0              | 92               | 3,642                   | 0                 | 3,642             | 812                     | 0                 | 812               |
| SWEDEN       | 390,905          | 860,659        | 1,251,565        | 6,316,404               | 9,247,941         | 15,564,345        | 6,628,243               | 8,554,883         | 15,183,125        |
| SWITZLD      | 0                | 0              | 0                | 6,598                   | 0                 | 6,598             | 0                       | 0                 | 0                 |
| TAIWAN       | 593              | 0              | 593              | 4,162                   | 0                 | 4,162             | 6,035                   | 0                 | 6,035             |
| U. KINGDOM   | 29,303           | 117,741        | 147,044          | 349,035                 | 813,197           | 1,162,232         | 490,673                 | 960,004           | 1,450,677         |
| UKRAINE      | 92,676           | 0              | 92,676           | 467,195                 | 1,494             | 468,689           | 288,122                 | 0                 | 288,122           |
| UZBEKSTN     | 0                | 0              | 0                | 7,062                   | 0                 | 7,062             | 1,902                   | 0                 | 1,902             |
| VIETNAM      | 0                | 0              | 0                | 3,213                   | 0                 | 3,213             | 95                      | 0                 | 95                |
| <b>Total</b> | <b>2,148,718</b> | <b>981,494</b> | <b>3,130,212</b> | <b>27,405,261</b>       | <b>13,117,623</b> | <b>40,522,884</b> | <b>28,142,133</b>       | <b>12,357,029</b> | <b>40,499,162</b> |

## CORDIAL

|            | DECEMBER 2019 |         |         | JANUARY - DECEMBER 2019 |         |           | JANUARY - DECEMBER 2018 |         |           |
|------------|---------------|---------|---------|-------------------------|---------|-----------|-------------------------|---------|-----------|
|            | BOTTLED\      | IN BULK | TOTAL   | BOTTLED\                | IN BULK | TOTAL     | BOTTLED\                | IN BULK | TOTAL     |
| ARGENTINA  | 0             | 0       | 0       | 260                     | 0       | 260       | 0                       | 0       | 0         |
| AUSTRALIA  | 585           | 0       | 585     | 5,527                   | 0       | 5,527     | 3,266                   | 0       | 3,266     |
| AUSTRIA    | 4,265         | 0       | 4,265   | 28,776                  | 0       | 28,776    | 22,730                  | 0       | 22,730    |
| BARBADOS   | 360           | 0       | 360     | 6,143                   | 0       | 6,143     | 6,064                   | 0       | 6,064     |
| BELGIUM    | 0             | 0       | 0       | 451                     | 0       | 451       | 318                     | 0       | 318       |
| BRAZIL     | 109           | 0       | 109     | 1,518                   | 0       | 1,518     | 875                     | 0       | 875       |
| BULGARIA   | 0             | 0       | 0       | 301                     | 0       | 301       | 2,231                   | 0       | 2,231     |
| CANADA     | 738,611       | 23,269  | 761,880 | 9,411,346               | 414,899 | 9,826,246 | 6,965,945               | 335,235 | 7,301,180 |
| CAPE VERDE | 823           | 0       | 823     | 1,102                   | 0       | 1,102     | 551                     | 0       | 551       |
| CHILE      | 0             | 0       | 0       | 0                       | 0       | 0         | 160                     | 0       | 160       |
| CHINA      | 2,344         | 0       | 2,344   | 22,714                  | 0       | 22,714    | 4,784                   | 0       | 4,784     |
| COLOMBIA   | 0             | 0       | 0       | 9,064                   | 0       | 9,064     | 0                       | 0       | 0         |
| CROATIA    | 1,526         | 0       | 1,526   | 7,259                   | 0       | 7,259     | 5,369                   | 0       | 5,369     |
| CURACAO    | 0             | 0       | 0       | 1,788                   | 0       | 1,788     | 987                     | 0       | 987       |



## CORDIAL

|              | DECEMBER 2019 |         |         | JANUARY - DECEMBER 2019 |         |           | JANUARY - DECEMBER 2018 |         |           |
|--------------|---------------|---------|---------|-------------------------|---------|-----------|-------------------------|---------|-----------|
|              | BOTTLED\a     | IN BULK | TOTAL   | BOTTLED\a               | IN BULK | TOTAL     | BOTTLED\a               | IN BULK | TOTAL     |
| CYPRUS       | 97            | 0       | 97      | 97                      | 0       | 97        | 0                       | 0       | 0         |
| CZECH REP    | 248           | 0       | 248     | 15,146                  | 0       | 15,146    | 9,185                   | 0       | 9,185     |
| DENMARK      | 57            | 0       | 57      | 441                     | 0       | 441       | 333                     | 0       | 333       |
| DOM REP      | 0             | 0       | 0       | 2,928                   | 0       | 2,928     | 1,954                   | 0       | 1,954     |
| ECUADOR      | 0             | 0       | 0       | 143                     | 0       | 143       | 1,077                   | 0       | 1,077     |
| ERITREA      | 0             | 0       | 0       | 5,436                   | 0       | 5,436     | 3,865                   | 0       | 3,865     |
| ESTONIA      | 0             | 0       | 0       | 167                     | 0       | 167       | 178                     | 0       | 178       |
| FINLAND      | 476           | 0       | 476     | 1,268                   | 0       | 1,268     | 2,656                   | 0       | 2,656     |
| FRANCE       | 209,637       | 2,523   | 212,160 | 2,556,757               | 90,549  | 2,647,307 | 2,549,627               | 68,731  | 2,618,358 |
| GERMANY      | 327,436       | 0       | 327,436 | 3,002,368               | 4,217   | 3,006,585 | 2,555,790               | 934     | 2,556,724 |
| GREECE       | 1,317         | 0       | 1,317   | 19,125                  | 0       | 19,125    | 32,953                  | 0       | 32,953    |
| GUATEMALA    | 0             | 0       | 0       | 4,907                   | 0       | 4,907     | 2,488                   | 0       | 2,488     |
| GUYANA       | 24            | 0       | 24      | 62                      | 0       | 62        | 0                       | 0       | 0         |
| HUNGARY      | 106           | 0       | 106     | 1,714                   | 0       | 1,714     | 985                     | 0       | 985       |
| INDIA        | 0             | 0       | 0       | 211                     | 0       | 211       | 0                       | 0       | 0         |
| IRELAND      | 173,008       | 0       | 173,008 | 2,109,529               | 1,321   | 2,110,849 | 2,043,553               | 1,051   | 2,044,604 |
| ISRAEL       | 154           | 0       | 154     | 4,579                   | 0       | 4,579     | 6,121                   | 0       | 6,121     |
| ITALY        | 160,880       | 23,630  | 184,510 | 2,081,760               | 110,459 | 2,192,218 | 1,876,360               | 88,484  | 1,964,845 |
| JAMAICA      | 0             | 0       | 0       | 114                     | 0       | 114       | 95                      | 0       | 95        |
| JAPAN        | 1,142         | 0       | 1,142   | 8,097                   | 5,122   | 13,219    | 11,906                  | 5,776   | 17,682    |
| JORDAN       | 0             | 0       | 0       | 285                     | 0       | 285       | 0                       | 0       | 0         |
| KOREA, S.    | 0             | 0       | 0       | 93                      | 0       | 93        | 349                     | 0       | 349       |
| LATVIA       | 0             | 0       | 0       | 3,444                   | 0       | 3,444     | 999                     | 0       | 999       |
| LEBANON      | 0             | 0       | 0       | 5,998                   | 0       | 5,998     | 4,424                   | 0       | 4,424     |
| LITHUANIA    | 0             | 0       | 0       | 106                     | 0       | 106       | 106                     | 0       | 106       |
| MALTA        | 0             | 0       | 0       | 0                       | 1,110   | 1,110     | 190                     | 888     | 1,078     |
| MARTINQ      | 143           | 0       | 143     | 7,658                   | 0       | 7,658     | 4,473                   | 0       | 4,473     |
| MAURITIUS    | 31            | 0       | 31      | 67                      | 0       | 67        | 0                       | 0       | 0         |
| MEXICO       | 60,918        | 11,020  | 71,938  | 767,708                 | 148,235 | 915,943   | 709,771                 | 150,934 | 860,705   |
| N. ZEALAND   | 0             | 0       | 0       | 186                     | 0       | 186       | 291                     | 0       | 291       |
| NETHLDS      | 3,110         | 0       | 3,110   | 61,422                  | 0       | 61,422    | 71,834                  | 0       | 71,834    |
| PANAMA       | 0             | 0       | 0       | 7,588                   | 0       | 7,588     | 339                     | 0       | 339       |
| POLAND       | 706           | 0       | 706     | 16,535                  | 0       | 16,535    | 11,679                  | 0       | 11,679    |
| PORTUGAL     | 3,492         | 0       | 3,492   | 11,358                  | 0       | 11,358    | 10,433                  | 0       | 10,433    |
| RUSSIA       | 0             | 0       | 0       | 1,070                   | 0       | 1,070     | 0                       | 0       | 0         |
| S. AFRICA    | 0             | 0       | 0       | 22,245                  | 514     | 22,759    | 23,009                  | 0       | 23,009    |
| SERBIA       | 0             | 0       | 0       | 152                     | 0       | 152       | 198                     | 0       | 198       |
| SINT MAARTEN | 0             | 0       | 0       | 125                     | 0       | 125       | 458                     | 0       | 458       |
| SLOVAKIA     | 0             | 0       | 0       | 988                     | 0       | 988       | 0                       | 0       | 0         |
| SPAIN        | 11,911        | 0       | 11,911  | 137,208                 | 3,010   | 140,218   | 129,347                 | 0       | 129,347   |
| ST. LUCIA    | 0             | 0       | 0       | 152                     | 0       | 152       | 42                      | 0       | 42        |
| SWEDEN       | 0             | 0       | 0       | 8,232                   | 0       | 8,232     | 79                      | 0       | 79        |

## CORDIAL

|              | DECEMBER 2019    |               |                  | JANUARY - DECEMBER 2019 |                |                   | JANUARY - DECEMBER 2018 |                |                   |
|--------------|------------------|---------------|------------------|-------------------------|----------------|-------------------|-------------------------|----------------|-------------------|
|              | BOTTLED\         | IN BULK       | TOTAL            | BOTTLED\                | IN BULK        | TOTAL             | BOTTLED\                | IN BULK        | TOTAL             |
| SWITZLD      | 425              | 0             | 425              | 10,553                  | 0              | 10,553            | 5,738                   | 0              | 5,738             |
| TAIWAN       | 0                | 0             | 0                | 0                       | 0              | 0                 | 211                     | 0              | 211               |
| TRINIDAD     | 0                | 0             | 0                | 1,076                   | 0              | 1,076             | 2,650                   | 0              | 2,650             |
| TURKEY       | 0                | 0             | 0                | 770                     | 0              | 770               | 1,177                   | 0              | 1,177             |
| U. KINGDOM   | 17,203           | 0             | 17,203           | 321,507                 | 0              | 321,507           | 348,984                 | 0              | 348,984           |
| VENEZUELA    | 775              | 0             | 775              | 2,965                   | 0              | 2,965             | 3,680                   | 0              | 3,680             |
| VIETNAM      | 0                | 0             | 0                | 609                     | 0              | 609               | 2,189                   | 0              | 2,189             |
| <b>Total</b> | <b>1,721,916</b> | <b>60,442</b> | <b>1,782,358</b> | <b>20,701,199</b>       | <b>779,435</b> | <b>21,480,634</b> | <b>17,445,056</b>       | <b>652,033</b> | <b>18,097,088</b> |

## TEQUILA

|              | DECEMBER 2019    |                  |                  | JANUARY - DECEMBER 2019 |                   |                   | JANUARY - DECEMBER 2018 |                   |                   |
|--------------|------------------|------------------|------------------|-------------------------|-------------------|-------------------|-------------------------|-------------------|-------------------|
|              | BOTTLED\         | IN BULK          | TOTAL            | BOTTLED\                | IN BULK           | TOTAL             | BOTTLED\                | IN BULK           | TOTAL             |
| CANADA       | 0                | 0                | 0                | 0                       | 0                 | 0                 | 506                     | 0                 | 506               |
| MEXICO       | 2,020,157        | 1,378,119        | 3,398,276        | 26,104,830              | 16,512,245        | 42,617,075        | 23,339,846              | 14,875,091        | 38,214,937        |
| MOLDOVA      | 0                | 0                | 0                | 0                       | 0                 | 0                 | 375                     | 0                 | 375               |
| <b>Total</b> | <b>2,020,157</b> | <b>1,378,119</b> | <b>3,398,276</b> | <b>26,104,830</b>       | <b>16,512,245</b> | <b>42,617,075</b> | <b>23,340,727</b>       | <b>14,875,091</b> | <b>38,215,818</b> |

## N.E.S.

|           | DECEMBER 2019 | JANUARY - DECEMBER 2019 |            | JANUARY - DECEMBER 2018 |
|-----------|---------------|-------------------------|------------|-------------------------|
|           | TOTAL         | TOTAL                   | TOTAL      |                         |
|           | 0             | 666                     | 0          |                         |
| ARGENTINA | 441,338       | 2,100,877               | 1,013,409  |                         |
| AUSTRALIA | 0             | 1,508,729               | 998,696    |                         |
| AUSTRIA   | 0             | 6,270                   | 5,178      |                         |
| BARBADOS  | 14,334        | 52,063                  | 1,527      |                         |
| BELGIUM   | 279           | 478                     | 0          |                         |
| BENIN     | 0             | 0                       | 182        |                         |
| BRAZIL    | 122,655       | 1,883,249               | 2,091,477  |                         |
| CANADA    | 200,594       | 3,095,319               | 2,183,929  |                         |
| CHILE     | 0             | 50,176                  | 293,801    |                         |
| CHINA     | 31,972        | 273,528                 | 506,705    |                         |
| COLOMBIA  | 2,282         | 90,968                  | 8,094      |                         |
| CURACAO   | 0             | 425                     | 424        |                         |
| DENMARK   | 0             | 392                     | 2,031      |                         |
| DOM REP   | 5,855         | 161,081                 | 145,906    |                         |
| EL SLVADR | 0             | 3,355                   | 3,115      |                         |
| FRANCE    | 15,612        | 73,991                  | 60,401     |                         |
| GEORGIA   | 0             | 0                       | 428        |                         |
| GERMANY   | 0             | 1,373                   | 3,546      |                         |
| GREECE    | 3,144         | 31,522                  | 16,633     |                         |
| GUATEMALA | 0             | 9,990,889               | 11,593,247 |                         |

## N.E.S.

|              | DECEMBER 2019    | JANUARY - DECEMBER 2019 | JANUARY - DECEMBER 2018 |
|--------------|------------------|-------------------------|-------------------------|
|              | TOTAL            | TOTAL                   | TOTAL                   |
| HONG KONG    | 0                | 543                     | 0                       |
| ICELAND      | 0                | 2,648                   | 1,501                   |
| INDIA        | 0                | 262                     | 0                       |
| IRELAND      | 197              | 606                     | 799                     |
| ISRAEL       | 3,349            | 15,733                  | 14,471                  |
| ITALY        | 1,182            | 678,433                 | 1,130                   |
| JAMAICA      | 0                | 10,632                  | 33,409                  |
| JAPAN        | 4,195            | 88,065                  | 75,252                  |
| JORDAN       | 2,086            | 5,656                   | 8,338                   |
| KOREA, S.    | 63,082           | 774,222                 | 718,531                 |
| LATVIA       | 0                | 4,752                   | 16,874                  |
| LEBANON      | 19,608           | 36,123                  | 11,206                  |
| MARTINQ      | 0                | 555                     | 0                       |
| MEXICO       | 163,974          | 1,604,490               | 1,294,895               |
| MOROCCO      | 0                | 0                       | 38                      |
| N. ZEALAND   | 6,990            | 49,719                  | 45,725                  |
| NETHLD       | 14,976           | 76,443                  | 86,617                  |
| NICARAGUA    | 0                | 24,461                  | 260                     |
| NORWAY       | 5,951            | 21,603                  | 36,532                  |
| PHILIPPINES  | 862              | 862                     | 86                      |
| POLAND       | 22,516           | 132,344                 | 124,071                 |
| PORTUGAL     | 732              | 4,289                   | 285                     |
| ROMANIA      | 0                | 2                       | 148                     |
| SPAIN        | 0                | 228                     | 0                       |
| SRI LANKA    | 0                | 531                     | 0                       |
| SWEDEN       | 4,713            | 115,134                 | 130,950                 |
| SWITZLD      | 81               | 2,562                   | 922                     |
| TAIWAN       | 8,594            | 31,161                  | 33,866                  |
| THAILAND     | 0                | 533                     | 0                       |
| TURKEY       | 3,321            | 22,314                  | 19,043                  |
| U. KINGDOM   | 1,386            | 10,818                  | 7,849                   |
| UKRAINE      | 919              | 1,697                   | 0                       |
| <b>Total</b> | <b>1,166,780</b> | <b>23,042,774</b>       | <b>21,591,528</b>       |

## BITTERS

|         | DECEMBER 2019 | JANUARY - DECEMBER 2019 | JANUARY - DECEMBER 2018 |
|---------|---------------|-------------------------|-------------------------|
|         | TOTAL         | TOTAL                   | TOTAL                   |
| AUSTRIA | 0             | 269                     | 0                       |
| BRAZIL  | 0             | 190                     | 0                       |
| CANADA  | 840           | 1,369                   | 69                      |
| DOM REP | 3,417         | 4,955                   | 26,417                  |
| FRANCE  | 0             | 96                      | 993                     |

## BITTERS

|              | DECEMBER 2019 | JANUARY - DECEMBER 2019 | JANUARY - DECEMBER 2018 |
|--------------|---------------|-------------------------|-------------------------|
|              | TOTAL         | TOTAL                   | TOTAL                   |
| GERMANY      | 19,729        | 100,579                 | 96,114                  |
| GHANA        | 0             | 0                       | 281                     |
| GUATEMALA    | 717           | 717                     | 0                       |
| IRELAND      | 0             | 0                       | 10                      |
| ITALY        | 2,060         | 11,017                  | 9,376                   |
| JAPAN        | 0             | 1,246                   | 0                       |
| NETHLDLS     | 0             | 25                      | 0                       |
| NORWAY       | 0             | 384                     | 193                     |
| SERBIA       | 0             | 0                       | 528                     |
| TRINIDAD     | 0             | 1,357                   | 17                      |
| U. KINGDOM   | 0             | 11                      | 24                      |
| <b>Total</b> | <b>26,761</b> | <b>122,214</b>          | <b>134,020</b>          |

a) Proof gallons in containers each holding 4 liters or less.

b) Includes Grape Brandy Other Than Pisco & Singani; Slivovitz Brandy Valued Not Over \$3.43/Liter; and Brandy, N.E.S.O.I.

c) Other Distilled Spirits, N.E.S. consists of Aquavit; Ethyl Alcohol, Undenatured, of an Alcoholic Strength by Volume of 80% or Higher, for Beverage Purposes; Mescal; Imitations of Brandy & Other Spirituous Beverages; Other Spirituous Beverages, N.E.S.O.I.; and Undenatured Ethyl Alcohol, of an Alcoholic Strength by Volume of less than 80%, N.E.S.O.I.