



June 9, 2021

President Joseph R. Biden, Jr.  
The White House  
1600 Pennsylvania Avenue, NW  
Washington, DC 20500

Dear Mr. President:

On behalf of the Toasts Not Tariffs Coalition, we are writing in advance of your upcoming meeting with Prime Minister Boris Johnson on the sidelines of the G-7 to urge you to secure a return to bilateral duty-free trade in distilled spirits and an agreement not to impose any additional tariffs on wine.

Our Coalition, which includes 50 U.S. associations representing the entire three-tier chain of the U.S. beverage alcohol industry and jobs in all 50 States, welcomed the vital steps your administration has already taken to reset the important U.S.-UK trading relationship, including the agreement to suspend tariffs for four-months in the WTO-Boeing-Airbus disputes.

However, the UK's continued application of the 25 percent retaliatory tariff on imports of American Whiskeys, including Bourbon, Tennessee Whiskey, American Rye Whiskey and American Single Malt Whiskey, has placed these products at a serious competitive disadvantage in the UK, resulting in a 53 percent decline in exports to our fourth largest export market between 2018-2020. The UK recently launched a public consultation on the tariffs it has been imposing since 2018 in response to U.S. steel and aluminum tariffs. The UK's proposed list retains American Whiskeys and also includes American wine, which is not currently subject to tariffs. The UK is the second largest export market for U.S. wine, totaling \$235 million in 2020. The imposition of a 25 percent retaliatory tariff on U.S. wine would have a significant negative impact on the top U.S. agricultural export to the UK.

We fully appreciate that both of our governments are working hard to settle both underlying disputes, which are unrelated to the beverage alcohol sector. As we have recently entered the third year of retaliatory tariffs on American Whiskeys, it is critically important for our industries, our farmer suppliers and the hospitality sector across the U.S. that the UK and U.S. agree as soon as possible to permanently remove tariffs on distilled spirits, and refrain from imposing any new tariffs on wine.

We are fully committed and stand ready to support your administration's efforts to build back better the critical and longstanding special U.S.-UK economic relationship.

Sincerely,

American Beverage Licensees  
American Craft Spirits Association  
American Distilled Spirits Alliance  
American Distilling Institute  
American Single Malt Whiskey Commission

Arizona Craft Distillers Guild  
Atlantic Seaboard Wine Association  
California Artisanal Distillers Guild  
Colorado Distillers Guild  
Connecticut Spirits Trail

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Distilled Spirits Council of the United States  
Distillers Association of North Carolina  
Florida Craft Spirits Association  
Idaho Distillers Association  
Illinois Craft Distillers Association  
Independent Restaurant Coalition  
Iowa Distillers Alliance  
Kentucky Distillers' Association  
Louisiana Distillers Guild  
Maryland Distillers Guild  
Michigan Craft Distillers Association  
Montana Distillers Guild  
Napa Valley Vintners  
National Association of Beverage Importers  
National Association of Wine Retailers  
National Council of Chain Restaurants  
National Restaurant Association  
National Retail Federation  
New Jersey Craft Distillers Guild  
New Hampshire Distillers Guild

New York State Distillers Guild  
North American Shippers Association  
NY Wine Industry Association  
Ohio Distiller's Guild  
Oregon Distillers Guild  
Oregon Wine Council  
Pennsylvania Distillers Guild  
South Carolina Craft Distillers Guild  
Tennessee Distillers Guild  
Texas Distilled Spirits Association  
The Maryland Wineries Association  
United States Bartenders' Guild  
U.S. Wine Trade Alliance  
Virginia Distillers Association  
Washington Wine Institute  
Willamette Valley Wineries Association  
Wine & Spirits Wholesalers of America  
Wine and Spirits Shippers Association  
Wine Institute  
WineAmerica