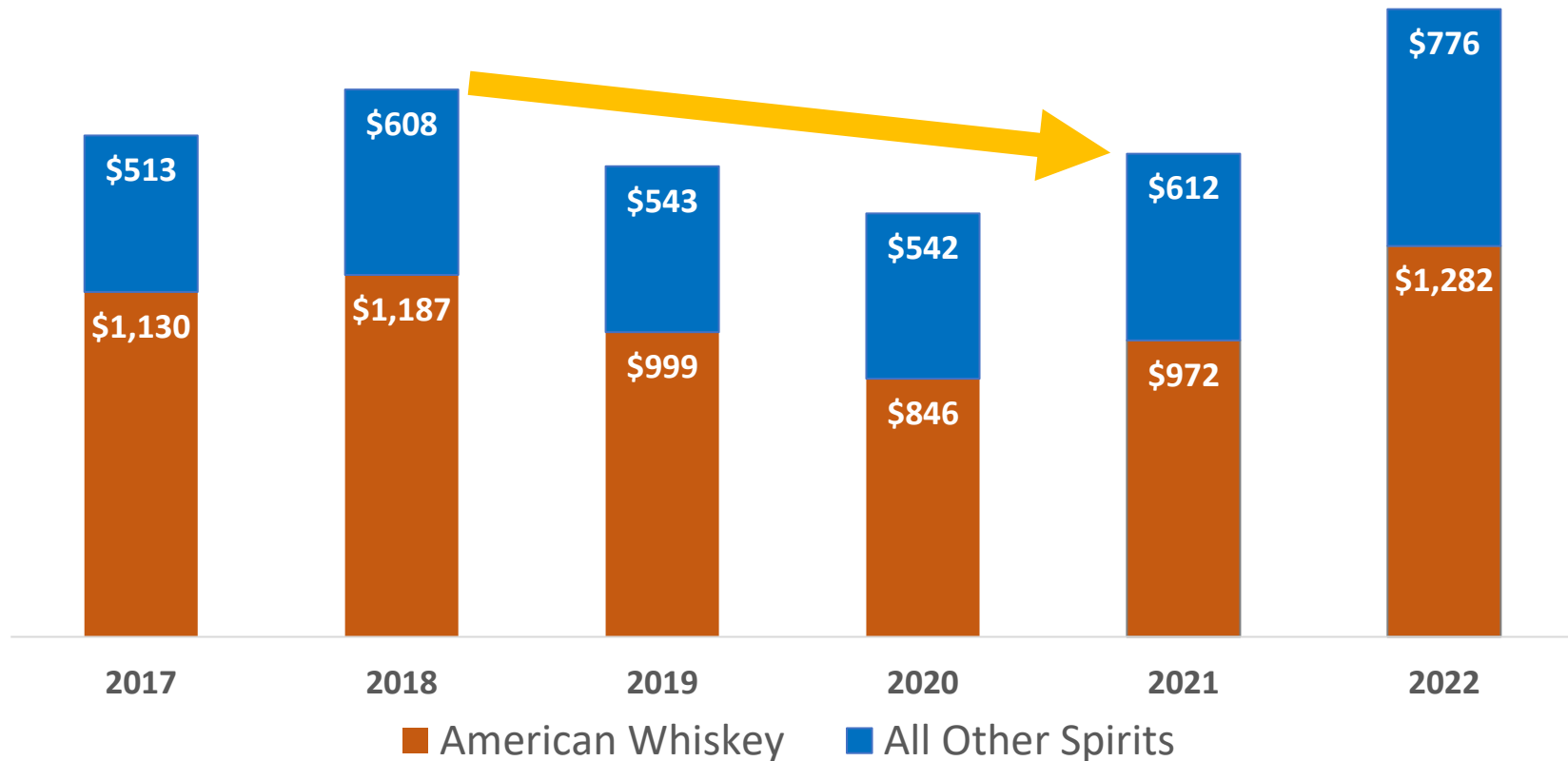


# (2018 – 2021) U.S. Spirits Exports Declined Due to Retaliatory Tariffs



In Millions

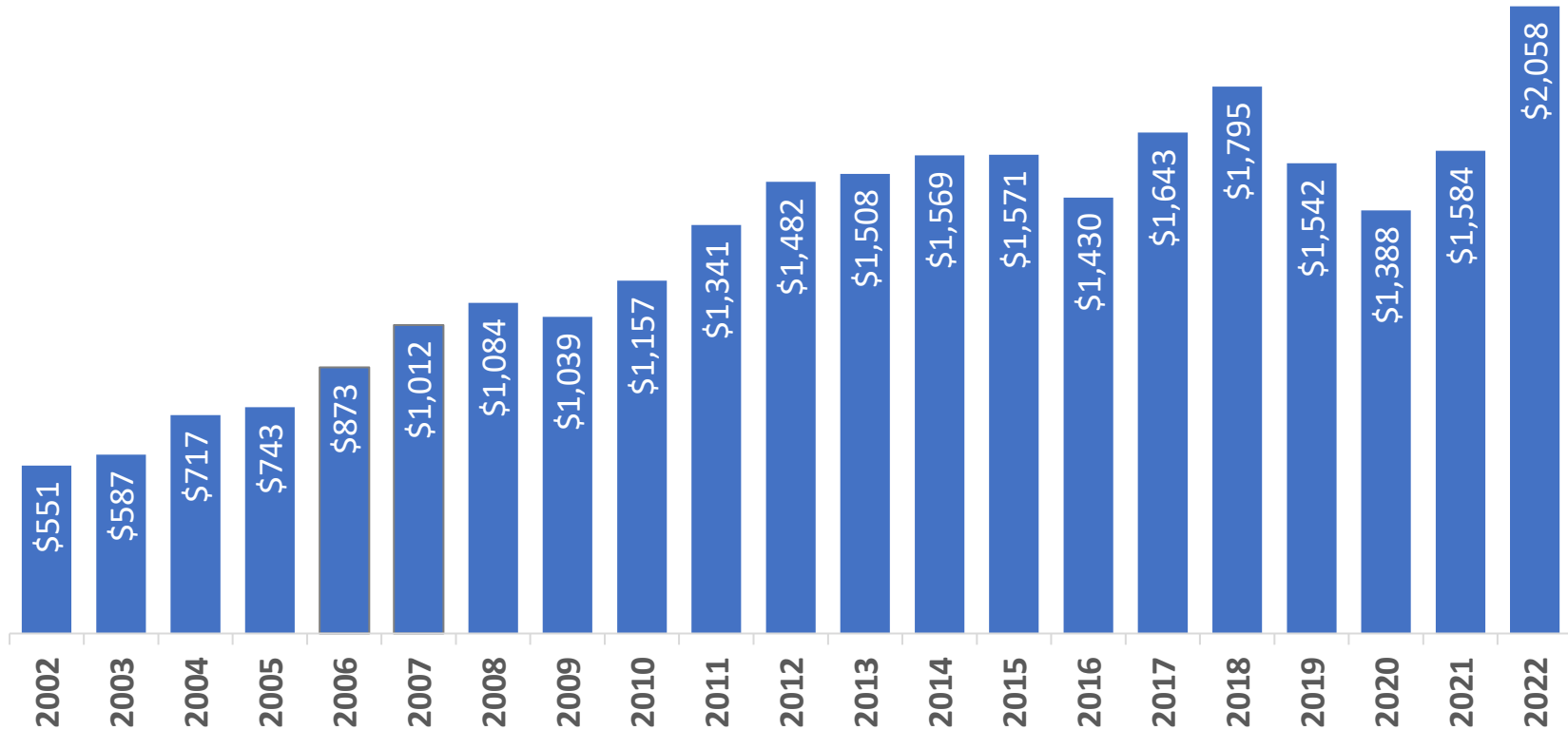


# The U.S. Spirits Exports nearly quadrupled over the last two decades



From \$551 million in 2002 to \$2.1 billion in 2022

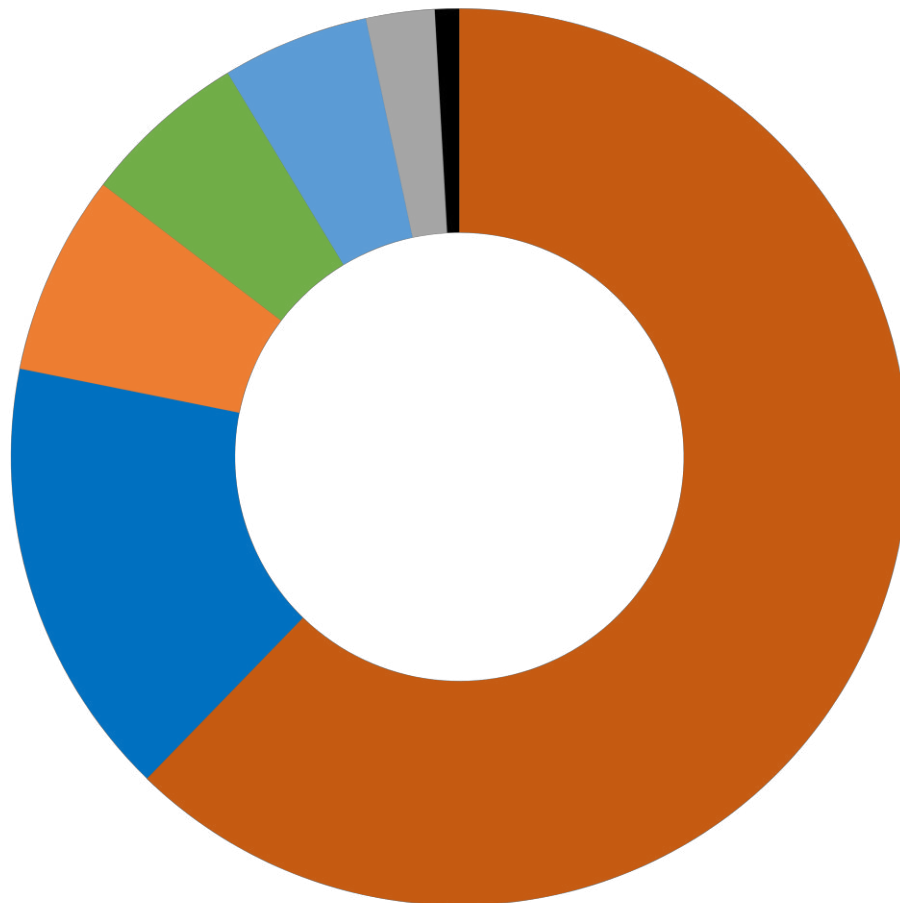
In Millions



# American Whiskey accounted for 62% of total spirits exports in 2022



In Millions



■ American Whiskey, \$1,282
■ Other, \$327
■ Cordials, \$149
■ Vodka, \$123
■ Rum, \$109
■ Gin, \$51
■ Brandy, \$18

# Top 10 Export Markets by Country 2022



In Millions

## Distilled Spirits



## American Whiskey

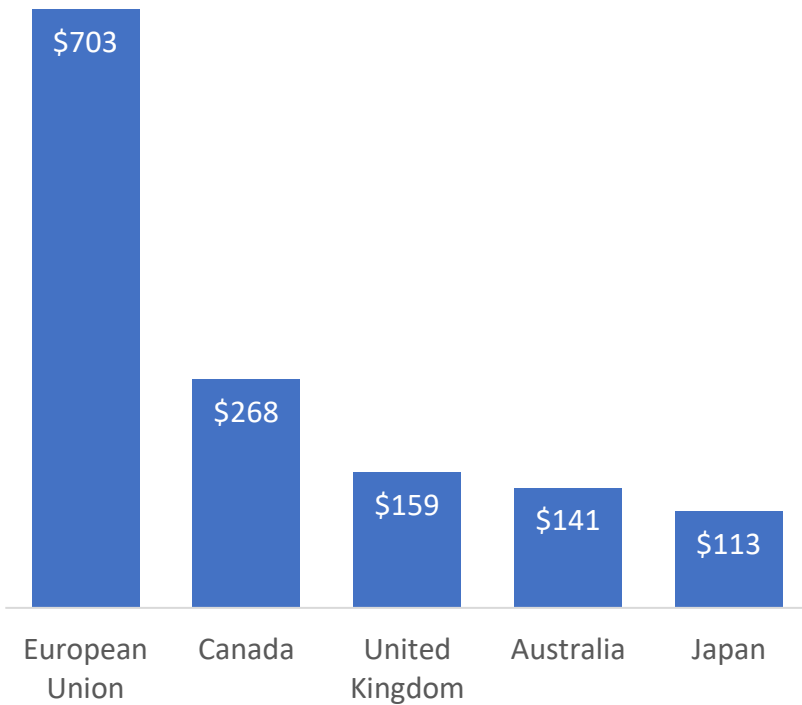


# Top 5 Export Markets 2022

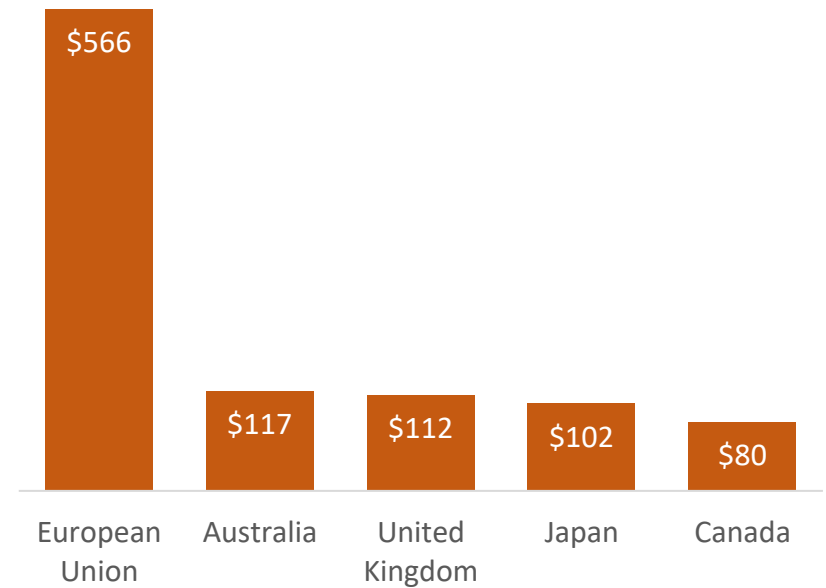


In Millions

## Distilled Spirits



## American Whiskey

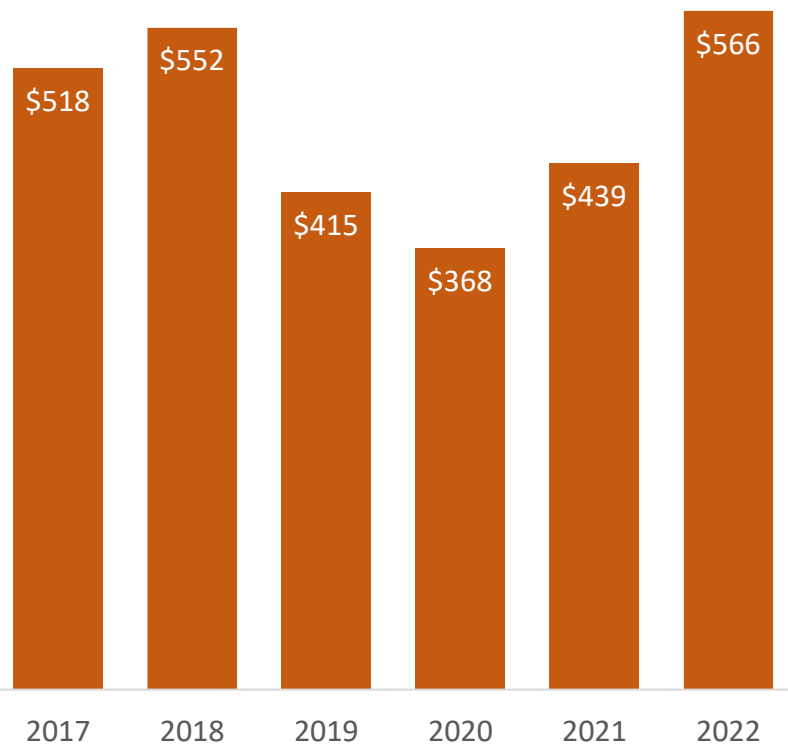


# American Whiskey Exports

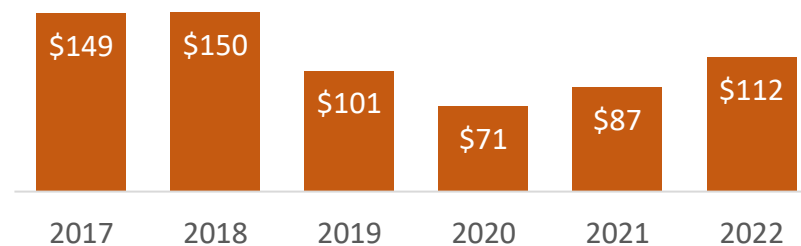


In Millions

## To European Union



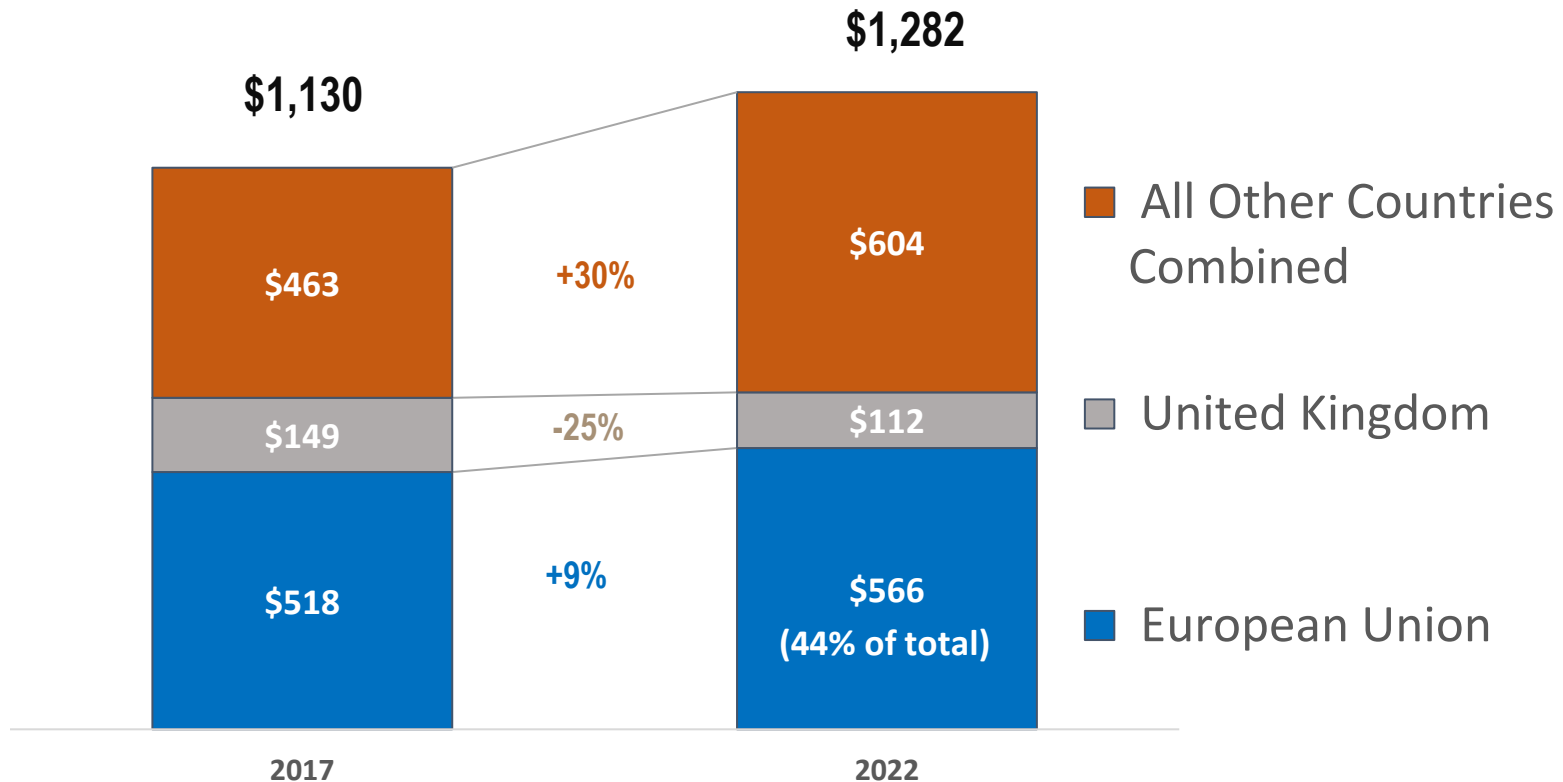
## To United Kingdom



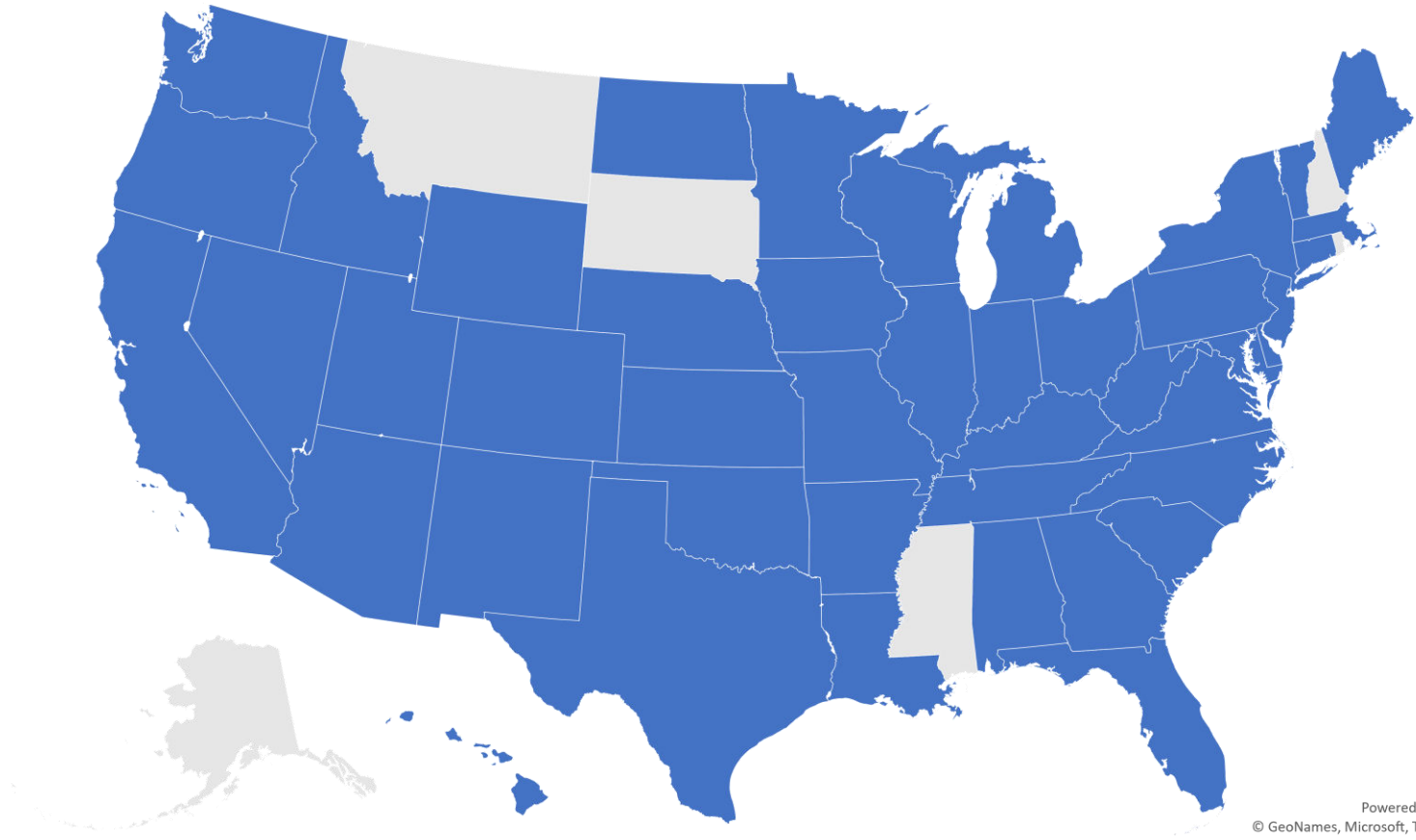
# American Whiskey exports to EU and UK have underperformed other countries since 2017



In Millions



# Forty-four states exported distilled spirits in 2022



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